

THE Publishers' Weekly

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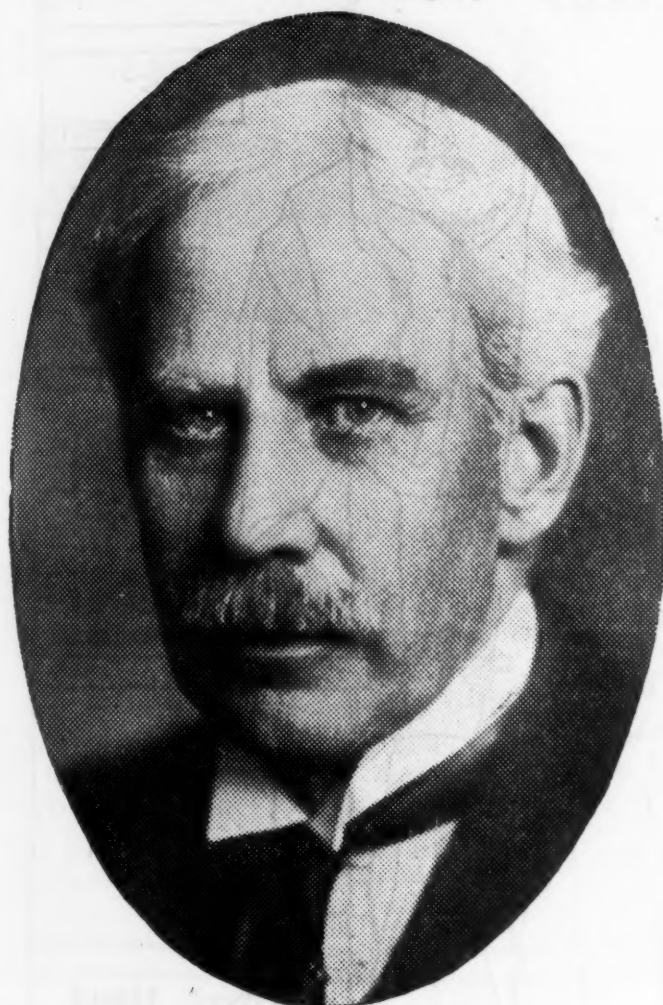
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VOL. XCVI.

NEW YORK, NOVEMBER 22, 1919

No. 18

*More Than Five Million People Have Read
and Enjoyed the Works of*



IRVING BACHELLER

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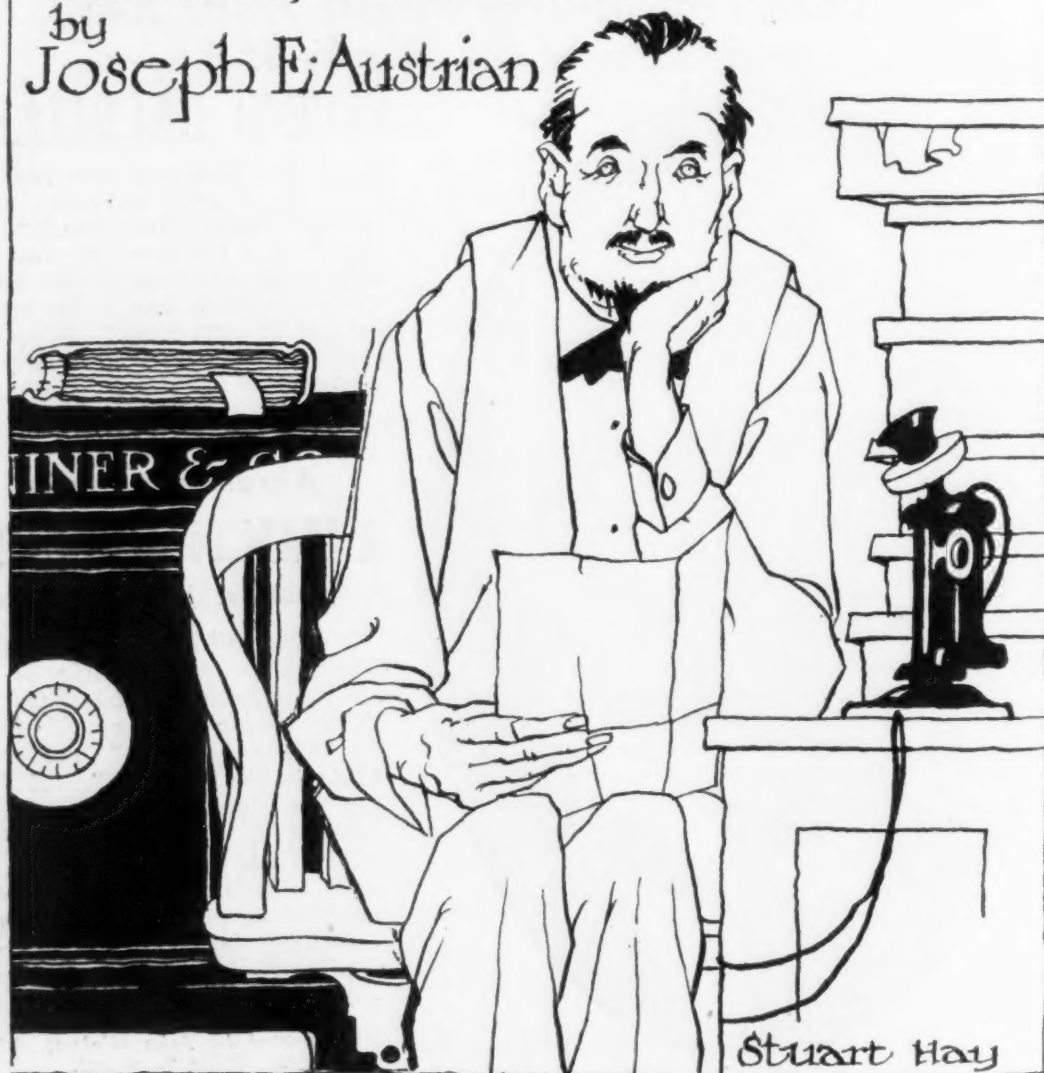
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Book Printed Without Press, Because of Strike

Publishers Succeed in Innovation by Placing on Market "Piggie," by Eleanor Gates—Page Impressions Made from Rubber Rolls.

When New York was hit by the printers' strike—when compositors, pressmen, feeders and all other varieties of printers walked out on their self-bestowed "vacation"—one publishing firm determined to find some way to print books in spite of all obstacles, even if a new printing method had to be invented for the purpose. That firm was the house of Appleton.

Realizing that if their determination was to be carried out it would have to be by a process utterly different from the usual method of printing, they chose the most unusual book on their list, the life romance of a pig, to be the subject of their experiment. The author, Eleanor Gates, of "A Poor Little Rich Girl" fame, was thereupon asked if she would be willing to have her book printed by a new and strictly typeless method.

The first step in the printing process naturally is "setting up." Usually this is done on a linotype machine, but in the Appleton process it was done by hand on

a typewriter. An expert typewrote every page with greatest care, allowing space for wide margins and for the black and white drawings which were to be scattered throughout the book. The pages were then proofread, mistakes corrected on the typewriter originally used, and the illustrations pasted into place. The pages were then photographed on glass negatives.

Unlike those New York magazines which appeared during the printers' strike in typewritten form, the photographic page plates of "Piggie" were not cast into regular printing plates and then run off on a regular press. Instead the photographs were transferred to zinc plates, which could be stamped on to a special rubber roll.

From this rubber roll and by the use of an art press, not a regular printing press at all, the book pages were printed on regular book paper. The pages were then cut and bound with the usual cloth covers and "Piggie," the first typewritten book ever printed without the aid of a regular printing press or pressman, was ready to be turned over to the public.

NEW YORK EVENING TELEGRAM, NOVEMBER 24, 1919.

A sensation in the news as well as the book world. Libraries and collectors are already purchasing the first edition of this book as an innovation of historical importance in the field of bookmaking. If you wish copies of this first printing you must act quickly. Cloth, \$1.75 net.

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Today

**What Is Lenin?
A Book Reviewed.
Friends Best Historians.
A Powerful Man.**

—By Arthur Brisbane—

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Now HE decides in Russia who shall lose his life and who shall keep it.

No matter what else he may be, Lenin is leader of the greatest, strangest and at this moment most consecutively successful revolution that the world has seen. He may be murdered before this sees print. He may live as other revolutionists have done to see revolution become government. He represents a definite policy, is head of the first revolution of consequence that ever started with workmen.

Whatever Lenin may be, however he may end, the intelligent man wants to know about him, as he would want to know about a Messiah, if he arrived, or about the Black Death, if it came creeping from Asia.

To get information about a man ask his friends. If interested in mice, you would not question a dear old lady that grabs her skirts and jumps on a chair when a baby mouse appears. She is not a good mouse judge.

To learn about Lenin, read a book by his friends, though you may read too much praise. This is a review of "Lenin, the Man and His Work," written by Albert Rhys Williams, published by Scott & Seltzer, containing, besides Mr. Williams's own story, conversations and impressions brought from Lenin by Raymond Robins, who represented this Government and the Red Cross in Russia, and an excellent, if too enthusiastic, short treatise by Arthur Ransome.

This is a good deal about Lenin for one Sunday morning. If you want more, read the book.

These are extracts from a four-column article by ARTHUR BRISBANE published on Sunday, Nov. 23, on the first page, first column of the News Section of *The New York American*, *The Chicago Herald and Examiner*, *The Los Angeles Examiner*, and all the newspapers for which Mr. Brisbane writes. Actually more than two and a half million copies of this article have been printed not as a literary dissertation, but as an important item of news of the day. It has been read, therefore, by nearly ten millions of people.

Rarely has a book received such recognition, and it has been given by the keenest and most distinguished journalist of the age.

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November 19, 1919

Mr. Alfred Knopf,
c/o Alfred Knopf Co.,
New York, N. Y.

My dear Mr. Knopf:

I have read your mystery story "The Middle Temple Murder" by J. S. Fletcher whom I think I remember as a novelist of nearly a generation ago.

It seems to me that this is one of the very best of recent mystery stories with a well constructed plot and a solution that is convincing and that is fair to the reader.

I am very fond of detective fiction and read many mystery stories so I thought perhaps you might be glad to have my opinion on this book.

Very truly yours,

WM: AH




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By J. S. FLETCHER

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Here's a book that is making the whole country shake its sides. The New York Times says: "One page alone is worth the price of admission." If publicity counts for anything—and it does—you should have a large stock. The book, and what has been started on account of it, is being mentioned in hundreds of news and editorial features throughout the United States. \$1.50

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(Four illustrations.) **Konrad Bercovici**

Again we add that publicity sells books. Magazine sections of our most important newspapers are printing long articles about Bercovici and his work, and are speaking of his book as something entirely different from the stereotyped volumes of short stories people read once and forget. We believe this book will be selling next Christmas and the Christmas after that. The moving picture rights for two of the stories have already been sought for. \$1.60

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BONI & LIVERIGHT NEW YORK

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

November 22, 1919

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Extensive Preparation for Christmas

WHILE the public is more and more accepting the suggestion to start Christmas buying early, there is no escape from the fact that three December weeks must bear the brunt of holiday business, and it becomes the store's chief duty to make all the processes of selling as happy and smooth-running as possible. It has been estimated by the department store managers that the first two weeks of December are as good as any other four good weeks in the year and that the last week before Christmas is worth three of either of these.

There are many things that the management must plan for, and it is only too difficult to shake clear of the little details of the fall business and get all these things in readiness. It is a forehanded manager that finds his machinery in best order.

All advertising for the newspapers and for circulars should be written, planned and scheduled well ahead, as good copy cannot be written in the extreme pressure of the final weeks nor good printing obtained. Store signs must be completely in readiness, for guiding people to the departments, indicating the character of the displays and prices, and for the various window displays. The number and character of the window changes should be mapped in advance and made on schedule, on well prepared lines, and with signs and posters ready for the purpose.

A most important part of preparation is the securing of sufficient wrapping material and arranging for its systematic replenishment from day to day. This is usually well cared for in the large store, but often in the smaller shop supplies give out in the middle of the day, making it necessary for salesmen to search about for more material. All printed matter in the form of order forms, ordering cards, charging sheets, etc., should be ready and in ample, sufficient quantity. A common fault in Christmas preparation is

to fill up aisles instead of opening them out, it being the temptation to show as much as possible, but large crowds cannot be handled on congested space and more aisle room is needed at Christmas than at any other time.

The type of the book displays should receive most careful consideration, and all counter-rubbed stock should disappear. Certain types of books are, of course, more suitable for gifts than others, tho the old classification of "gift book" no longer persists. It is quite obviously easier to sell Bibles than miscellaneous theology, biography than sociology and suffrage. The Children's Department always needs to be expanded.

The problem of reserve stock and its handling is a prominent problem. Have the holiday needs been calculated with the greatest possible care? Remember that the fall has been the testing time for the books that suit each store's particular public and December will be the time when these particular items will run five times stronger than in any previous weeks. By careful calculation of initial sales, December business can be closely approximated. The storage place for reserve stock should be carefully arranged for and the system of replacing counter stock be put on a systematic basis.

Special orders are always an important part of Christmas business and need careful handling. Usually the more experienced clerk must fill out such orders in order that they be accurate, and care should be taken that no promises are made that cannot be fulfilled. When such orders are taken, the speeding of them to the source of supply should go forward without a single day's delay. The shipping of Christmas gifts on specific dates and with special tags cannot be too carefully systematized, as a single order going astray may spoil one's relation to an important customer, as well as disappoint the recipient.

If store methods are important, store personnel is even more so. New sales people of better character and more versatile ability can be had for bookselling than for almost any other business, as many people enjoy an opportunity to handle books who would not be interested in other fields. New people should be trained systematically, first, in store methods; second, in store policy; third, in stock arrangement, and fourth, in selling approach. The first ten days after Thanksgiving should be more a time in training

for the new clerk than for sales, and an over-anxiety to show sales totals at this time lessens the clerk's ultimate value and also takes important customers out of the hands of the experienced salesman who might not be too busy to handle them in those first days. Every experienced clerk should be relieved as largely as possible from needless details, so that his entire attention can be concentrated on selling. Wrapping books, even in the smaller stores, could be delegated to assistants; all errands off the floor given to others and smaller tasks shifted to others to handle. In this way the experienced salesman can cover many times the ordinary quota of customers.

In bookstores, as well as in department stores, floor direction at the time of the greatest business will add much to the speed of the handling of sales. If no one can be especially delegated to this, the manager or proprietor can well take this duty in the busiest hours and therefore have his finger on the problem of keeping the current of people moving smoothly and without irritation or delay. Such care will increase the team spirit that pervades the store and enable the maximum of business to be handled.

From Thanksgiving to Christmas the bookstore can surely feel that it is a public servant, supplying people with the things that will make Christmas more happy and the pleasure of giving more complete. At no time is the bookseller serving his public in a more important way than by helping them conscientiously and efficiently at this time. 1919 will be a notable season in the annals of American bookselling, and is likely to forecast a notable season for 1920.

Suggests Price Symbols on Books

As the elimination of price figures from book jackets has been objected to in some directions, except as an emergency measure during the present period of fluctuating prices, the suggestion has been made by one dealer that the value of the marked price might be retained by the use of some simple series of symbols which would serve as a guide to the dealer and yet not be open to the present objection to figures on the backs.

Books frequently reach the dealer before the bill, without a key to the price, which means delay in satisfying the customer; many jobbers and some retailers do not

mark books and it is suggested that such symbols would meet their need; it is also felt by some that any sort of printed price acts as a steadying influence in preventing price cutting or price raising and for that reason should be continued in some form until figures can be used again.

Those that have suggested symbols realize that they will not be useful unless adopted by all publishers and for that reason desire discussion on this subject and have offered a tentative series of symbols.

For five cents	.
" ten cents	—
" fifty cents	I
" one dollar	X
" five dollars	O

Using such symbols there would then appear inside the front wrapper of a \$1.50 book the symbol XI; for \$165, XI—., for \$3.25, XXX=., etc.

Crowell Plant Damaged by Fire

Fire partly destroyed the six-story bindery of the Thomas Y. Crowell Co., at 420 West Broadway, New York, on November 23rd, causing damage estimated at \$250,000, which is fully covered by insurance. The three upper stories were badly damaged. The blaze started on the third floor of the building which extends from West Broadway back to Thompson Street. The three lower stories escaped damage, but in spite of a three-hour battle by the firemen, merely the walls of the three upper stories remain standing.

Fortunately the shipping of the fall orders had been practically completed and it is not expected there will be any serious delay in filling reorders during the Christmas season.

Series of Articles on Retailing to be Continued in January

In the September 27th issue of PUBLISHERS' WEEKLY was commenced an important series of articles on modern retailing by Paul G. Ivery which, it had been expected, would be continued fortnightly thereafter.

The interruption caused by the printing strike has brought us so near to the holidays, when serious study is impossible, that it seems best to postpone further publication until January.

It is our belief that this is one of the best presentations of retailing problems that has been written, and we urge systematic study of the course in all bookstores.

THE PUBLISHERS' WEEKLY.

CHILDREN'S BOOK WEEK

A Notable Effort at Co-operative Distribution

November 10th to 15th, 1919, goes down in book-trade history as the first Children's Book Week and a notable effort in co-operative publicity by publishers, booksellers, libraries and other interested organizations. Reports from all over the country make it sure that this effort had a wide support and that results were even more than could have been expected. The spirit with which all entered into this has shown that the cause is one making a strong appeal to everyone who comes in contact with it.

At the May convention of the American Booksellers' Association in Boston the Secretary, Frederic G. Melcher, proposed that there be a national campaign for selling children's books and that a committee be appointed to carry this idea forward. The suggestion was promptly approved by the convention. The important co-operation of the Boy Scouts of America was promptly obtained thru the good offices of Mr. Franklin K. Mathiews, Boy Scout Librarian, who was a speaker at the convention and who has been a pioneer worker in improving the distribution of boys' books. The most important step to be taken if the movement was to be more than merely a merchandising campaign was to secure the co-operation of the librarians, and at the convention of the American Library Association at Asbury Park in June the idea was presented to the Children's Section and received their prompt approval. On the second of July a meeting was called at the Aldine Club, New York, of the fifty or more publishers who issue books for young people, and the plan was presented to them with the request for co-operation. Its possibilities appealed immediately to them, and a committee was then formed to carry forward the plan. The committee consisted of Frederic G. Melcher, Secretary of the American Booksellers' Association, as chairman, Franklin K. Mathiews, of the Boy Scouts of America, vice-chairman, Frederick B. Stokes, as secretary, F. A. Clinch of D. Appleton & Co. treasurer, Maxwell Aley, of Harper & Brothers, chairman of the publicity committee, Cedric R. Crowell of Doubleday, Page & Co., chairman of the committee on retail selling plans, Mrs. Louise Pleasanton, of Brentano's, Frank Bruce of Houghton Mifflin Co., Michael A. Corrigan of Baker & Taylor Co., E. W. Mumford of the Penn Publishing Company, and F. L. Reed of Grosset & Dunlap, and Miss Bessie Graham, of Philadelphia. The committee on publicity was extended by Mr. Aley to include Miss Annie Carroll Moore of the New York Public Library, Mr. Harry E. Maule, of Doubleday, Page & Co., and Mr. Harry Cook, of Moffat, Yard & Co.

In order to have funds for the campaign, a budget was laid out by this committee in July, and the American Booksellers' Associa-

tion when appealed to for funds voted four hundred dollars. The publishers of children's books were appealed to in various amounts according to the length of their list, and some two thousand three hundred dollars was raised. The important features of the program included an appeal for support to every dealer in books thruout the country. Over eight thousand letters were sent out. This letter promised a syllabus, giving full explanations, and a poster by Jessie Willcox Smith and other helps. About one thousand dealers answered this first call. Another letter was then sent to the leading public libraries and library commissions of the country with a full and hearty response. The publishers were then given full particulars so that every traveling man could explain and talk up the idea, with the result that there were scores of active agents for the project traveling thru the country, these men doing work of the greatest importance by their personal contact in pulling energetically for the idea as a whole at the same time that they were presenting their own sales arguments. Subsidiary support was also obtained from the Girl Scouts, women's clubs, Y. W. C. A. and Y. M. C. A., and the Boy Scouts.

It was felt that certain larger cities were likely to prove more active fields on account of the reputation of their booksellers or their librarians, and special efforts were made to organize city committees to put on effective campaigns. This effort was supplemented by special personal letters and further helped by arrangement for a trip by Mr. Mathiews thru twenty-five of the larger cities in the Eastern and Central sections.

The most important piece of publicity material was the syllabus, an eight-page leaflet, describing the idea and giving all possible suggestions for its carrying out. Four thousand and five hundred of these were distributed. For advertising material one hundred and fifty thousand attractive red stickers were made to be used in local advertising, and arrangement was made with Jessie Willcox Smith for a poster design.

This poster proved a most important factor in the success of the campaign, as Miss Smith exactly caught the spirit of the movement and placed it sympathetically before everyone who saw it. Three thousand of these posters were distributed at an expense of one thousand one hundred dollars, the largest item in the campaign expense. There were also streamers for window display and another poster just before the week came.

The Publicity Committee did splendid service in arranging special articles by notable people that appeared in various papers thruout the country. Some of the monthlies had offered special help, tho the printing strike held these back. As the week drew near very encouraging reports began to come in of the activities that were planned, and the com-

mittee and various publishers did what they could to supply special speakers for those who were planning Book Week programs. While few reports have been gathered as yet to the effectiveness of this emphasis, there seems to be no doubt in the mind of anyone connected with it but that it has been an extremely important effort, and there are many suggestions that Children's Book Week be repeated next year, and this is now being considered by the committee.

Too much cannot be said for the way in which the librarians of the country rallied to the plan and gave their time and enthusiasm to making this a success. Beside this, ministers preached on the subject, Sunday Schools took it up, women's clubs had addresses, Boy Scout leaders appeared at various gatherings, and authors gave freely of their time for lectures. The happily selected slogan "More books in the home" seemed to put everybody in the spirit of friendly co-operation.

It would seem invidious to pick out for mention special local observances of the week, as no justice could be done to the general situation, and only a few full reports have as yet come in, but in passing it should be noted that it was not only the large cities where this celebration proved worth while. There were many of the smaller places where the co-operation was peculiarly intimate and helpful between those interested, and in many places the booksellers found new impulse to take their places among the more useful and important merchants of their town.

A few characteristic observances might be touched upon. Boston's Committee was one of the most completely rounded and thoro of any in the country, with Miss Jordan of the Public Library as chairman and with committee members from the public schools, Y. M. C. A., parochial schools, newspapers, publishers and bookstores. The October banquet of the Boston Booksellers' Association launched the final stage of their campaign, with speeches by Miss Jordan, Mr. Mathews, Mr. Melcher and Arthur S. Pier of the *Youth's Companion*. In New York the Public Library opened the week with a reception and speech by Mrs. Kate Douglas Wiggin, by a gathering next day of the branch librarians, and subsequent observances in various parts of the city. Scores took hold of the idea energetically, both in Fifth Avenue and in the great department stores. In Chicago there was effective co-operation and much good team work. Mr. Carl B. Roden, the librarian, announced conferences on children's reading by posters scattered thruout the city and exhibits of children's books. These conferences were addressed by experts from the city library staff. McClurg's christened a **Children's Book House** on their first floor; Marshall Field had special lectures and observances; The Book House even went outside the city and had exhibits in Milwaukee, Racine and Kenosha. In Detroit there was active help from Mr. Adam Strong, the libra-

rian, and his staff. The stores with such leaders as Mrs. Morris of J. I. Hudson's, Walter McKee of John V. Sheehan & Co., and Ward Macauley of Macauley Bros., took full advantage of the occasion.

Minneapolis showed that it is one of the most energetic of book centers. Leonard Wells of the Powers Mercantile Company carried things forward with his usual energy and arranged for wide co-operation. At Donaldson's Miss Musgrove arranged for a lecture by Thornton Burgess and put this into the big auditorium when it seemed as tho the store space would be too small. As the Minnesota Educational Association met the week before, the exhibit was started earlier to cover those dates and with good results. The library at Minneapolis, as usual, could be counted on for full support. In Indianapolis, with Mr. Charles E. Rush and Miss Scott of the Public Library to take part and with W. K. Stewart Company and L. S. Ayres & Co. aggressively interested, there was an excellent program and many features to attract the attention of the public.

At Terre Haute under Miss Henry's direction at A. Herz' there was an excellent week's program with special lectures and elaborate window displays. Dayton among the cities so far reporting stands out as a place of an exceptionally well conceived program; Miss Cummings of Rike-Kumler arranged for lectures and special store features. Elder & Johnson who took an active interest and the Public Library with Miss Electra Doren at the head gave very wide and invaluable co-operation. In Buffalo, in Utica and in Albany attractive programs were put forward, for which there is no room for full report. In San Francisco there was an active and energetic campaign which is now being extended to Christmas. Scores of other cities corresponded about plans, but full reports have not been received by the Committee since the week closed.

Another interesting and important feature was the character of the newspaper advertising carried out by local advertisers. Some of the large displays that have been forwarded to the Committee have shown great care in preparation and effectiveness in display. Powers Mercantile Company of Minneapolis had an effective full-page. A carefully designed half-page by H. S. Pogue & Co., in Cincinnati is worth noting. Marshall Field & Company had beautifully planned publicity. In *Reedy's Mirror* there was excellent display advertising of the week by Scruggs, Vandervoort & Barney. Best & Company's advertisement in New York papers was worth noting, as was also one from Ayres in Indianapolis. Among special store announcements which were used, the one in color issued by Miss Mahony of the Bookshop for Boys and Girls of Boston needs very honorable mention.

Newspapers which specialize in book advertising were in a large measure prompt in their co-operation. The special section designed by the New York *Evening Post* should

be mentioned. The full co-operation of the *Chicago News* and *New York Tribune* was most effective, and many others could be mentioned.

One of the hopes of the Children's Book Week effort is that it will lead stores not only to pay more attention to children's bookselling, but to carry this effort round the year with competent direction and good stocks. The Committee in charge expects to send out a

suggestion along this line on the first of January with special suggestions for an emphasis on books on American history and biography and American ideals in February, on outdoor books in April and on summer reading in June. If the book-trade and libraries are again interested, the Children's Book Week campaign will be repeated next fall with even more careful elaboration based on the valuable experience gained this year.

THE PRESENT STATE OF MAINTENANCE OF RESALE PRICES

Reviewed by Wm. B. Colver of the Federal Trade Commission in a Speech before the American Specialty Manufacturers' Association

During the past year continued attention has been directed to a clarification of the vexing question of maintenance of resale prices. The decision of the United States Supreme Court on a demurrer in the Colgate case has not cleared away the doubts. The court has affirmed the right, under the Sherman Law, of a manufacturer to select his own customers. This is not a right that has been questioned by the Federal Trade Commission.

In Section 2 of the Clayton law, passed long subsequent to the Sherman law, and not involved in the Colgate case, it would certainly seem that such right is limited—and lost—when it is exercised for the purpose of, with the intent or with the effect of substantially limiting competition or tending to create a monopoly.

Conceding the most extreme claims that may be made for a broad construction of the court's decision in the Colgate case—and conceding them here only for the purpose of the argument—still it is held, by the Commission, that an unqualified right to enforce resale price—or to impose one's will for any purpose—by refusal to sell (selection of customers) has not been declared. A natural, inherent right may only be exercised when it does not invade the equal right of another. There need be shown neither an act unlawful *per se* nor even an unlawful purpose or intent in order that a course of conduct may be found to be unfair and so subject to prohibition. If the effect of an ordinarily lawful thing, done *bona fide*, results in injury to another and an invasion of his rights, then that thing may not be so done.

One of your members, the Beech-Nut Company, has undertaken, in the general interest, to contest the question of resale price maintenance. The contest is being carried on expeditiously and in a generous and friendly spirit by the Beech-Nut Company and the Commission seeks to meet the issue in the same spirit. Neither party seeks so much to win as to secure a final and definite dictum of the court which shall clear up, so far as possible, the mooted question.

It is such contests as these, undertaken in such fair and impersonal spirit as this has

been, that will clear away, bit by bit, the twilight zones in the business world.

I am sorry that a misconception of the Commission's suggestion as to a legislative solution seems to have gained considerable audience. It is said that the Commission has an idea that prices be fixed, arbitrarily, by law and maintained by law. This is an error. As I said to you, a year ago, the Commission has recognized that the manufacturer of an identified product has a very real interest in its disposition even after it has parted legal title. The Commission has recommended to Congress that the Stevens bill be somewhat reformed so as to safeguard against any abuse of it and that then it be enacted into law. It is felt that the power both to fix and to forcibly maintain a resale price, after parting with title, may be a temptation. It is felt that both wholesaler and retailer should be assured of just and reasonable compensation for their services and that the public should be assured of a purchase price which recognizes a fair and reasonable profit to producer and merchandiser but no more.

So all that has been suggested is that if and when the right to maintain a resale price is declared by law, and that such right may properly be so declared—then that a manufacturer should be left free to exercise that right or not if he pleases. If he does not exercise it his prices will be subject to the modification of the play of free competition. If he does elect to exercise it then he may fix any price he may choose and may maintain that price by refusal to sell or otherwise so long as the fairness of the price to the merchant and to the consumer is not challenged as inequitable. If challenged he is to have every opportunity to defend it but if found unreasonable he may not continue to maintain it by force. In such case he may either revise his price and force its maintenance, or continue the price but not be permitted to force its maintenance.

That is all that the Commission or any of its members have suggested. There is nothing withheld or hidden. It is an open and candid declaration of opinion arrived at, we believe, in the public interest—which is to say in the highest interest of business itself.

Books for War Blind

For the benefit of men blinded in the war, American authors are themselves defraying the cost of putting their own stories in raised type.

There is a shortage of books for blinded soldiers, due to the fact that they have been taught the new Braille type recently adopted in America in place of the many varieties of raised type for the blind which have heretofore been in use and which are being superseded. When it was learned that less than a score of books had been published in the new uniform type, the Library War Service of the American Library Association, in connection with its work of supplying reading matter for the men in army and navy hospitals, conceived the idea of asking authors themselves to provide the money for "brail-ling" at least one of their own stories.

Eighty-one authors and publishers have been asked to contribute to the project. Of those who have been approached, eighteen have agreed to co-operate. Dr. Henry van Dyke will defray the cost of brail-ling "A Lover of Music" and "The Mansion." Mrs. Jack London will have the "Love of Life" by the late Jack London put into the new Braille type at her expense. Humor will be provided by "Speaking of Operations," by Irvin Cobb. Edward Streeter will provide one of his "Dere Mable" series which have been so popular among the men in service.

Among other authors who have consented to share in the work of making books available for the war-blind are Mary Raymond Shipman Andrews, Jack Lait, Thomas Nelson Page, Dr. Frank Crane, Albert Payson Terhune, Douglas Fairbanks, Booth Tarkington, Zane Grey, and Mary Roberts Rinehart.

A number of books on vocational subjects suitable for the blind, especially poultry raising, are being provided by the American Library Association. The Red Cross Institute for the Blind is putting additional books on vocational subjects into print, among them several on massage and therapeutic exercises.

While the work which the American Library Association is undertaking is primarily for men blinded in the war, all classes of blind readers will eventually receive the benefit, as the literature in the new type grows in volume and as individuals learn to read the new type and discard the older styles. Blind children are now being taught the new Braille. The new books are at once available to libraries for the blind, all over the country.

Because of the high cost of putting a book into the Braille type and the relatively limited sale which it can receive, the project is not profitable for the publisher, as a commercial venture, and must continue to be financed by donation. Putting a novel of standard length into Braille costs in the neighbor-

hood of \$600 for the manufacture of the plates alone. It is the cost of manufacturing the plates which authors have been asked to carry. When the plates have been made the expense of issuing a book is relatively slight.

A New and Valuable List of Travel Books

The American Library Association has started a new and important series of annotated book-lists which should serve as important guides to the general reader. The first list has been edited by Josephine Adams Rathbone, Vice-Director of the Pratt Institute School of Library Science, Brooklyn, and contains about four hundred titles with descriptive notes of from twenty-five to fifty words each. An entirely new method of classifying the books makes it possible to indicate more clearly than is possible under a geographical classification the exact character of the book and the point of its particular interest. The books are gathered in groups under the topics that indicate their most essential interests, such as Mountaineering, Natural History, Classics of Travel, Sea Life, Vagabonding, etc. This makes it possible to bring to attention many books that would not easily fall into geographical headings and yet are a delight to those who enjoy a book of travel. An index is supplied, arranged geographically, so that books on different countries can be promptly traced. The catalog is bound in heavy flexible cover paper with attractive design and sells for fifty cents. Its sale in bookstores would undoubtedly increase the demand for books of travel, as well as serving as a buying list for the merchant who wants to carry a good selection of travel books, now that people are again beginning to take up that favorite line of reading.

The Continued Interest in War Poetry

In view of the reversion to old ways which has come with the relaxed tension of after-the-war it seems strange, says Amelia Josephine Burr in *The Bookman*, that war poetry still is the best seller in its class. One gets the same verdict, however, from the scholarly aristocrat of bookshops; from the department store that sells at cut rates, frequented by the thrifty whom one used to call bourgeois before that term became opprobrious; and from the largest department of verse maintained by any bookseller in the country, a place where one meets conservative and radical, barbarian, Scythian, bond and free. There has been a slight falling off in the sale of war anthologies, but the poems of Service, Brooke, Sassoon, Nichols, Kipling, Seeger, and Kilmer are now ranked as staples.

English Book News from our London Correspondent

That employers are not always thinking of the cash and letting the credit go is indicated by the fact that the members of the printing trade of London recently got together at St. Bride's Institute, just at the back of Fleet Street near Ludgate Circus, and discussed very seriously the plans for furthering technical education for those engaged in printing and allied trades.

Paper wages in London are going up. Men who occasionally handle paper for the London daily newspapers are said to be paid as high a rate as \$10 per night. Their hours are from 9 p. m. to 3 a. m.

News has just come to hand that a big Anglo-American trade fair is planned for early 1920 in Copenhagen. It is being earnestly promoted in Danish circles and great results are prophesied.

Plans are already being made for the annual dinner of the Booksellers' Association which is to be held on January 22, 1920. Rumors which come from George Gregory, the president of the association, hint at an orchestra, a lightning cartoonist and Jesson's famous Royal Punch and Judy Show, in addition to the dinner.

Clement K. Shorter, who has been visiting America recently, is to be one of the guests of the International Association of Antiquarian Booksellers at their annual dinner which is to be held sometime in January. It is expected that he will address the gathering and will tell of his experiences while traveling in the United States.

Messrs. Newnes are just about to put on the market Part I of H. G. Wells' "The Outline of History." In it Wells gives a clear idea of the world's probable origin, its relationship to the moon, its gradual cooling and some realization of the vast ages thru which it spun before its crust was cool enough for the first hot rain to trickle over its surface. The work will contain over 600 illustrations.

Temple Thurston is fast becoming one of the most popular modern novelists in the movies. He not only writes the scenarios of his novels, but writes film plays direct,—and is successful in both forms.

Much interest is felt by London literary folk in the announcement that the Board of Trade is arranging to bring back from Leipzig the exhibits sent over for the 1914 Exhibition of Books and Graphic Art which have perforce remained in German hands thruout the war. The exhibition was mainly a trade one and after such a lapse of time there may be much that has lost its value.

Included in the exhibits, as given in a report in the *Daily Graphic*, were some valuable Byron manuscripts from the private library of Mr. John Murray, head of the well-known publishing house. One of them was the complete ms. of "Childe Harold's Pilgrimage." It is understood that during the war these manuscripts were transferred for safety to the Leipzig Museum, and it is not yet known whether they will be brought over by the Board of Trade with the other exhibits. Mr. John Lane had sent to the exhibition some original Aubrey Beardsley drawings, and these are presumably safe. Perhaps the most interesting thing is the valuable collection of "Shakesperiana," many items in which were obtained from private libraries thruout the country and arranged by a competent committee.

Books, Imports and Exports

The imports and exports of the United States for the classification that includes Books, Music, Maps, Engravings, Etchings, Photographs and other printed matter, shows the following changes in the nine months from January to September during the past three years:

Imports for 9 months 1917.....	\$3,611,456
Imports for 9 months 1918.....	2,188,565
Imports for 9 months 1919.....	3,369,224
Exports for 9 months 1917.....	7,564,769
Exports for 9 months 1918.....	8,082,290
Exports for 9 months 1919.....	13,331,859

English Printers get Wage Increase to \$20

A conference between the English Federation of Master Printers and the representatives of the Typographical Association was held on November 4 in London to consider the demand of the unions for a 10s. advance in wages. After full discussion, a settlement was reached on the basis of a 6s. per week increase to take effect from the pay day in the week ending November 15th, with an additional 1s. 6d. on the first pay day in January. It is understood that no further demand will be made within six months of January 1st if conditions remain normal.

This increase brings the average pay to about \$20 per week with slight variations for different sections. The local London union demanded a 15s. advance instead of the 10s. demand of the rest of the cities, but this has not yet been settled.

Before the memorial was discussed, the proposal as to a sliding scale was put forward by the employers, but this was rejected by the Typographical Association representatives.

An application from the binders for a 10s. advance and a reduction of hours to 44 is yet to be dealt with.

Fifty Years as a Bookman

On November 18th, James A. Hassell completed his fiftieth year of service with the American News Co., in their book department, and retired from active business life. He thereby carried out an intention expressed many months ago to release himself from business cares on the completion of his jubilee year in order that he might have the leisure to indulge in some of those quieter pleasures that a strenuous business life had never fully permitted. His fifty years of continuous service in that department, we think, entitles him to rank as the "Dean of the Profession" in New York City, if not in the whole country.

He began as a list boy when that notable bookman, Oscar M. Dunham had charge of the book department. He steadily advanced in position, until at the retirement of Charles G. Collins, he became manager. His ready wit, genial humor, and quiet democratic manner, made warm friends of all who knew him.

On the day of his retirement, Mr. Stephen Farrelly, general manager of the company on behalf of his close friends and associates for many years, presented him with a handsome gold watch and chain and an autographed testimonial, expressing their regret at his retirement and their best wishes for his future.

Mr. Hassell expects very soon to make a long deferred visit to his brother in Colorado and friends in the South.

The November Dinner of the New York Booksellers' League

The November dinner of the Booksellers' League of New York was given at the Park Avenue Hotel on November 19th, where an excellent meal in a comfortable and commodious room was enjoyed by a hundred or more members and the guests of the evening. The president of the league, R. E. Sherwood, as toastmaster, continued a pleasant innovation which marked the October dinner in having each speaker specially introduced by some member of the League. Thus, Frank Bruce of Houghton Mifflin Co., did the honors for John Drinkwater, poet of distinction and author of the play "Abraham Lincoln" now so popular in England and soon to be staged in America. Mr. Drinkwater's address was a well balanced analysis of the friendship now more deep-rooted than ever between England and America, their unity in thought, word and deed as representing the two great English speaking democracies of the world. Frederic G. Melcher of the PUBLISHERS' WEEKLY presented Alexander Black, author of "The Great Desire" (Harper & Bros.), who promptly captured the audience by his delicious humor. His description of the mental state of the author of a first book in his search for copies of his own in a round of the bookshops was hugely enjoyed.

Before adjournment the president submit-

ted a proposed plan for the coming celebration of the 25th anniversary of the founding of the League on February next, and it was agreed unanimously by the members to "pass up" the customary January dinner and give a more elaborate banquet in honor of the occasion in the month following.

Women's Book Association Has Interesting Meeting

A regular meeting of the Women's National Book Association was held at the Sunwise Turn Bookshop, New York, on November 20th, Pauline C. Sherwood presiding. The report of the nominating committee was read and adopted and the following officers elected: President for 1920, Miss Madge Jennison; members of the board for three years, Mrs. Pauline C. Sherwood, Misses Ogden and Peyser. The thanks of the Association was voted to Mrs. Sherwood for the devoted service which she has rendered during her two years' presidency.

As part of the Association's continuing winter program three practical and well-presented talks were given on the process of book-making. Mr. Robert Lasher of Lasher and Lathrop, paper jobbers, spoke on the processes of making book paper, Mr. Maxwell Geffen, on the printing of books and Mr. James Abbott of The Century Co., on the manufacture of the book.

Poetry Prize Awards

Each November since the birth of *Poetry*, the members of its staff have awarded two or more prizes. When the magazines began, prizes in this art were practically unheard of in America, altho annual prizes and scholarships in painting, sculpture, architecture and music had been common for some time. The editors believed, and still believe, in poetry awards as a stimulant to the artist and a kind of advertisement of the art before the public. Being convinced that a prize should be given more as an expression of confidence in an artist's power than as an award of honor to one who has already acquired recognition and fame, *Poetry* announces the prizes for 1919 as follows:

1. The Helen Haire Levinson prize of \$200 for a poem or group of poems by a citizen of the United States awarded to H. L. Davis of The Dalles, Ore., for his group of poems "Primapara" in the April number of *Poetry*.
2. The prize of \$100 offered anonymously for a poem or group of poems without distinction of nationality awarded to Marjorie Allen Seiffert of Moline, Ill., for her poem "The Old Woman" published last January.
3. The prize of \$100 offered by S. King Russell for good and promising work by a young poet, awarded to Mark Turbyfil of Chicago, Ill., for the quality of his work printed in *Poetry* for May, 1917, August 1918 and October 1919.

AUTHOR GOSSIP

W. L. Mackenzie, author of "Industry and Humanity" (Houghton Mifflin), has been chosen leader of the Liberal Party of Canada.

GRAHAM WALLAS, author of "The Great Society" will be Dodge lecturer on the "Responsibilities of Citizenship" at Yale University this term.

KATHLEEN NORRIS, whose "Sisters" was published a few weeks ago by Doubleday, Page & Co., has returned from an all-summer tour of South America. She has now left for San Francisco where she will spend the winter in work.

JOHN BURROUGHS joined in the memorial exercises in honor of Theodore Roosevelt by journeying from his home to Garden City, Long Island, to plant a "Roosevelt tree" in the gardens of the Country Life Press. He selected for this purpose a sugar maple and set it near the evergreen tree which John Muir planted several years ago in the memorial grove of these grounds.

AFTER several months in England, Kate Douglas Wiggin has returned to the United States in time for the debut of her latest book, "Ladies in Waiting" which Houghton Mifflin Co. is publishing.

MRS. NINA WILCOX PUTNAM, widow of Robert Faulkner Putnam of the publishing firm of G. P. Putnam's Sons, was married to Robert J. Sanderson in Stamford, Conn., recently. The bride is a well-known novelist and magazine writer, being the author of "In Search of Arcady," "The Impossible Boy," "The Little Missioner," and "Adam's Garden."

SHEILA KAYE-SMITH, author of "The Four Roads" (Doran) is an Englishwoman whose several previous works have won her an important place among English authors. A few years ago she wrote a critical biography of John Galsworthy for the *Writers of Today* series and is, besides, the author of several novels, among them "The Three Furlongs," "Sussex Gorse" and "The Challenge to Sirius." In scheme, her new book resembles somewhat May Sinclair's "The Tree of Heaven."

THE many who have read Arthur Ransome's book "Russia in 1919" (Huebsch) will be surprised to know that he learned the Russian language in England and went to Russia to talk to the peasants and learn their legends and fairy stories, preparatory to writing a book about them.

A friend took sick. Ransome wrote his cable stories for a London newspaper, and when the friend left the job, the London paper asked Ransome to take it permanently. So there he was in Russia, a hunter of fairy stories in the midst of titanic world and war revolution, the responsible Russian correspondent of the London *Daily News*. Out of this situation grew the book.

MAJOR IAN HAY BEITH, author of "The First Hundred Thousand," arrived in New York recently to attend rehearsals of his play "Tilly" which has been having such a successful run on the London stage. The play is taken from "Happy-Go-Lucky" published by Houghton Mifflin Co.

JOHN DRINKWATER, author of the now-famous play "Abraham Lincoln," has other claims to distinction, inasmuch as he has written many admirable poems and one or two excellent books in prose. In addition, we have Clement K. Shorter's word for it that he is a zealous book collector.

AMONG the visitors to America in the coming months will be W. B. Yeats the Irish poet, who has traveled in this country before. This time he is to go as far west as the Pacific Coast and it has been suggested that Mr. Griffith of motion picture fame would do well to engage Yeats to appear in a film production of one of his own plays. "Cathleen ni Hoolihan" would be a great attraction on the screen.

BERTHA RUCK, who is the wife of Oliver Onions, is in this country on her first visit. She is writing a series of newspaper articles and studying American life for use in a novel. Her latest novel, "The Disturbing Charm," has been published by Dodd, Mead & Co.

BOOTH TARKINGTON is writing an original series of motion picture scenarios for Goldwyn Pictures to be known as the Edgar Comedies. Edgar, it is rumored, will take his place alongside Penrod, Willie Baxter and those other pictures of American boyhood which Tarkington has created for us.

THE mysterious author of that peculiarly poignant and striking book "The Journal of Disappointed Man" was a young Englishman, Bruce Frederick Cummings, who died a few weeks ago of an incurable form of paralysis. He is said to have taken his pen name of "Barbellion" from a confectioner's shop in Bond Street. Another book which will be published posthumously is called "Enjoying Life."

J. C. SNAITH, author of one of the year's most popular novels, "The Undeclared," is a writer to whom the joy of artistic craftsmanship means everything. In a recent interview he said, "I seem to begin and end in the writing of novels, I study them continually and each one I write is in the nature of an experiment." It is perhaps for this reason that of the many letters of appreciation which Mr. Snaith has received since the publication of "The Undeclared" none has given him greater delight than one from Robert W. Chambers. In reply to it he wrote, "please tell R. W. Chambers that his extremely generous appreciation of 'The Undeclared' has given me the keenest pleasure, coming as it does from the insight and long experience of a very accomplished fellow craftsman."

IN THE FIELD OF THE RETAILER

A Book

"A book's a magic sort of thing
That makes you sailor, chief, or king;
When I am old, and own a shelf,
I think I'll have a book myself."

—Mary Carolyn Davies in "A Little
Freckled Person."

*First Editions of "The Four Horsemen"
Going Up*

E. P. Dutton & Co. have notified the trade that first editions of "The Four Horsemen of the Apocalypse" are now in demand and that the firm will gladly pay \$5 for such copies as are obtainable in order to oblige customers who are desirous of owning them. The same offer, it may be added, holds for copies of "Conrad in Quest of His Youth," in the limited edition of Leonard Merrick's works.

Ireland—Nationalist or Unionist?

With interest centered more or less continually on Ireland and questions Irish, readers are anxious to study the present situation from all points of view and booksellers will welcome the list of up-to-the-minute books on Ireland which Edmund Lester Pearson gave in a recent number of the *Review*.

Among the books sympathizing moderately or fervently with the Sinn Fein movement are:

"Ireland: a Study of Nationalism," by Francis Hackett. *Huebsch*.

"Sinn Fein: an Illumination," by P. S. O'Hegarty. *Maunsel*.

"History of the Sinn Fein Movement and the Irish Rebellion of 1916," by Francis P. Jones. *Kenedy*.

"Ireland's Fight for Freedom," by George Creel. *Harper*.

"The Irish Issue in Its American Aspect," by Shane Leslie. *Scribner*.

For the other side, books written from the British and Unionist point of view include:

"Irish Affairs and the Home Rule Question," by P. G. Cambray. *Murray*.

"The Oppressed English," by Ian Hay. *Doubleday*.

If but one book can be read, Mr. Pearson recommends "Ireland and England in the Past and at Present," by Edward R. Turner, who tries to give an impartial study of the whole question. For a literary woman's comments upon Irish life and letters Katherine Tynan's "The Years of the Shadow" will prove interesting. While if one wishes to drop politics and read of the land and its people, the bookseller can be ready with suggestions of Birmingham's novels, Somerville and Ross's tales, and James Stephen's poetical romances.

A Practical Suggestion from the Ronald Press

More and more each year men are turning from the useless Christmas gifts of former times to the practical helpful things which are of use in every-day life. As a result, business books have come to be recognized as one of the most acceptable of Christmas gifts, and each holiday season sees more of them coming to the fore as presents for the merchant, the manufacturer, the student and the employer. Realizing this fact the Ronald Press is carrying on a bit of advertising and publicity work started last year which reacts not only to its own advantage, but to that of all publishers of business books as well. As a bit of free advertising it is mailing to 100,000 of its best customers a directory emphasizing the value of business books as Christmas gifts. This directory contains a list of every store where Ronald books can be seen and purchased, and as it is made up of some 250 stores scattered around the country, it proves a very substantial boom for business literature.

American Reading Habits

With regard to general reading, I rather distrust the reading habits of America, says Clement K. Shorter in the London *Sphere*; that is to say, that while Americans are great collectors and great book-buyers generally, I do not find among the rank and file of people that you meet in cars and railway trains the same interest in good literature that I have found in England. Apart from novels, I do not believe that any books have a great number of readers, but that they are rather purchased for show.

In England I have seen all kinds of classical works in the hands of young people in every rank of life. I attribute it to the greater prevalence of the newspaper habit and to the suberabundance of motor cars that this is less the case in the United States. I even venture the assertion, and perhaps I have said this before, that any writer who has a thoughtful message to convey or a serious work on any subject to produce has a better chance in England than he has in America.

Save the Children's Book Week Poster

The committee in charge of the campaign for Children's Book Week urges bookstores and libraries to carefully preserve for further use the Jessie Willcox Smith poster which proved such an effective aid in the work. It can be so framed as to omit the date and thus be of year-round value to the children's section or can be saved for special use on further efforts to get the public to put "More Books in the Home."

Miss Smith never made a happier use of her great skill in delineating children and perfectly caught the spirit for which this movement stands.

AMONG THE PUBLISHERS

In the dozen sketches which make up "Unhappy Far-Off Things" Lord Dunsany gives us as vivid and arresting a picture of the desolation and ruin in northern France as any that we have yet had. The book is published by Little, Brown & Co.

LIEUT.-COL. Arthur Woods, former Police Commissioner of New York City, has a good deal to say about police unions, and police strikes in his new book "Policeman and Public" just issued by the Yale University Press.

An intimate view of the great leaders of the British and American navies is furnished us by Francis T. Hunter in "Beatty, Jellicoe, Sims and Rodman," a November publication of Doubleday, Page & Co.

RAY STANNARD BAKER who, for news purposes, was in close association with important members of the Peace Conference at Versailles, has written a book on "What Wilson Did at Paris" which Doubleday, Page & Co. are to publish immediately.

MARSHALL JONES Co. who recently published "The Hill of Vision" by Frederick Bligh Bond, the famous English architect, have taken over "The Gate of Remembrance" by the same author and will have a new edition ready early in 1920. It is one of the most widely discussed spiritualistic books in England.

NOTABLE among the Dutton books of the month is "The Little Flowers of St. Francis," translated by Thomas Okey. It is illustrated in color from the famous paintings by the French artist Eugene Burnand. Apart from the beauty of the illustrations the text contains portions translated for the first time from an old Spanish manuscript.

WITH the opening up of the printing establishments in New York, comes the news of the publication of "High Benton" by D. Appleton & Co. This latest book by William Heyliger is described as being "not a boy story, but a full-sized novel for boys." It is a book where emphasis is placed on the educational rather than the athletic side of school life with no loss to the interest of the story.

A VOLUME of practical value on "Professional Women Workers" by Elizabeth Kemper Adams is announced for early publication by Harcourt, Brace & Howe. Every phase of professional opportunity for women will be discussed, and separate chapters will be devoted to women in libraries and museums, in social service, in journalism, in food economy and household management, in business and productive industry, in art professions and in government service.

A SECOND edition of the Macmillan juvenile, "Marty Lends a Hand" was required on the day of publication. Some of the interest in the book is undoubtedly due to Harold S. Latham's previous volume for boys "Under Orders, the story of Tim and the Club."

"THE Firelight Fairy Book," Henry B. Beston's first contribution to juvenile literature, is a holiday offering from the Atlantic Monthly Press which is quite certain to win the approval of children everywhere. The illustrations in color by Maurice Day make it a gift book of the first order.

AFTER the style of Amy Lowell's "Bookshelf of Modern Poets," Kate Douglas Wiggin has compiled a "Bookshelf for Boys and Girls" especially for Doubleday, Page & Co. It contains fifty-six titles, including the basic juvenile classics, leading anthologies for children and the perennial modern favorites.

MACMILLAN's little pamphlet devoted to new books about Russia shows a list of seventeen volumes issued by this house alone dealing with the Russian situation in one form or another. For those interested in the complex problems of that country a perusal of the pamphlets is worth while if for nothing else than to show the scope of literature which treats on conditions there.

DODD, MEAD & Co. announce the publication of "Industrial Mexico, 1919 Facts and Figures" by P. Harvey Middleton, one of the officials of the foreign department of the Guaranty Trust Co. and a recognized authority on foreign trade development. It is not a travel book or a book dealing with Mexican politics, but a business man's handbook.

THE first edition of "The Bullitt Mission to Russia," published in paper cover by B. W. Huebsch was practically exhausted in advance of publication. The book is made up of Mr. Bullitt's testimony before the Senate Foreign Relations Committee and includes among other things, Lenine's peace proposal and the discussions at the Peace Conference about the adoption of a Russian policy.

Books by famous authors in popular editions retailing at 25 cents a copy are something unusual in the history of American publishing, so that the *International Pocket Library* of the Four Seas Co. proves a real innovation in bookdom. So far ten titles by such writers as Kipling, Poe, Housman, Hardy, De Maupassant and Tagore have been prepared, and it is announced that others are to follow. The books are well printed on good antique paper and their flexible art binding combined with the pocket size make them easy and agreeable to handle.

COMMUNICATIONS

On Dropping Prices from Jackets

Santa Barbara, Cal.

Editor, PUBLISHERS' WEEKLY:

I think under present conditions prices had better be left off the wrappers of all books unless the publisher feels absolutely sure that the price will not have to be changed. My experience has been that the price on the jacket is a very great help to the bookseller in maintaining prices, and I should be very sorry indeed to know that the publishers generally intended leaving off the price entirely after this reconstruction period is over.

If the price printed on the cover was \$1.75 and the publisher saw fit to reduce it to \$1.50 or \$1.35, I would take great pleasure in changing the price accordingly with pen and ink, for it would rather stimulate the trade.

Some of the older booksellers and publishers remember so well the hard times we had in the eighties and nineties when only a few of the publishers covered their books with jackets, and most of them were plain brown paper with a round hole in the back for the title, with no price printed thereon to show our customer that we were giving him a square deal for charging him \$1.50 for a \$1.50 book. We also remember in those days the publishers tried to help us out by giving us very liberal discounts, and with the help (?) of the Department Stores we were giving our customers all of the way from 20 to 30 per cent discount, or at least one-half of our profit. The general depression of business in those days, together with the generous discounts of the publishers, and price cutting in the Department Stores as well as the Book Stores in self defence, caused the failure of about nine out of every ten book stores.

We older booksellers who have stayed with the game all this time (this is my 46th year with the business) remember what a long grey road we have had to travel to get back to where we started, and we feel we must make an effort to head off anything that will tend to cause those old hard times to come back again, such as

1. Leaving off the word net after the price on the jacket of a new book.
2. Leaving off the price entirely on the jacket.
3. Publishers' discounts to the trade should not be so generous that we poor booksellers, and new department stores (the older ones know better) will feel constrained to make a discount of say 10 or 20 per cent to our good friends the preachers and the teachers, and our neighbors, and our neighbor's neighbor, etc.

Of course present conditions require unusual methods in business, but I feel that there is a danger point in discounts when business is normal, and I certainly hope that publishers will not go "over the top," for they will surely suffer as well as the retailers if there is a general cut in price from the publishers list.

OSBORNE'S BOOK STORE,
Per W. W. Osborne.

American Educational Books in England

Editor, PUBLISHERS' WEEKLY:

We read with interest the remarks made in the letter written by Mr. Carl Russell Fish in your issue of July 26th. While cordially endorsing many of his remarks, we would like to point out to this gentleman that he is rather wide of the mark, provided he is referring to American *technical* publications; because there is a British firm which handles these American publications to a very large extent and has been doing so for some time past with a great amount of success. Mr. Fish suggested our American friends sending over a few volumes on sale or return. We are, however, open to purchase any saleable line suitable for the English market, but we do not desire to purchase on the terms suggested by Mr. Fish, provided the publishers will always meet us on the question of samples. We already hold the sole agencies for several American publishing houses and consider that sale or return business in this country with American publications is not wholly recognized and certainly not necessary. We are extending our business for the distribution of American literature of every class and kind—Yours faithfully.

GEOFFREY, PARKER & GREGG,
Publishers, Exporters and Importers,
American Technical Publishing
Wholesale Agents. 62 and 8A, The Mall,
Ealing, W. 5.

Coming Boom in Paper

In Germany, America and Japan there appears to be an expectation of a boom in paper, says the *Financial Times* of London, which might have ventured to say that the boom has already arrived in the United States. During the war the price of waste newspapers rose to £25 per ton in India, where previously the market price had been between £3 and £4 per ton. In Germany paper took the place of cotton, flax and hemp in many directions, and considerable ingenuity was displayed in its manufacture and adaptation to various requirements. Owing to the restrictions imposed on the export of paper from England, America reaped the benefit of the big Indian prices. Japanese hand-made paper has always commanded a good market, and the war scarcity gave the industry a big lift. It will thus be seen that the rumor originates in the countries which are likely to benefit by such a boom. Probably it is a case of the wish being father to the thought. However, there is now a tendency in all industries to establish prices on a new basis in order to cover the higher costs occasioned by the demand for better living conditions. If the boom materialises Japan should stand to be the gainer, for her paper industry was already established nearly 250 years ago, when the Dutch traders set foot in the country. Today, nearly 150,000 people are said to be employed, at an average daily wage of 24 cents. Labor at this price leaves plenty of room for price-cutting.

CHANGES IN PRICE

BRENTANO'S

The Valley of the Squinting Windows, \$1.75 net.

B. W. HUEBSCH

Songs to Save a Soul, McLeod, \$1.25.

JOHN WILEY & SONS, INC.

Owing to the continual advance in the price of paper, printing and binding, we find it necessary to increase the retail prices of over 200 of our publications. This increase is in effect November 15, 1919. Printed lists of the books affected will be sent upon receipt of request.

Obituary Notes

HENRY LAURENCE GANTT, mechanical and industrial engineer, died Nov. 23 in Montclair, N. J., at the age of 58. He was one of the pioneer specialists in the science of industrial organization and methods. During the war he was connected with the Ordnance Bureau and the Shipping Board. Mr. Gantt was the author of "Work, Wages and Profit," 1913 and of "Organizing for Work," recently published.

FRANCIS WHITING HALSEY, author, historian and lecturer, died Nov. 24 in New York City at the age of 68. From 1875 to 1880 Mr. Halsey was a member of the staff of the New York Tribune. For the next twenty-two years he was continuously connected with the New York Times, at first as foreign editor and writer of book reviews. When the New York Times Saturday Review was established, in 1896, Mr. Halsey was placed in charge and remained in this position until 1902, when he became literary adviser of the publishing house of D. Appleton & Co. Three years later he went with Funk & Wagnalls Co. in a similar capacity and continued his connection with that house until his death. He was the author of the following books: "Two Months Abroad," 1878; "The Old New York Frontier," 1901; "Virginia Isabel Forbes" (memoir of his wife), 1900; "Our Literary Deluge," 1902; "The Pioneers of Unadilla Village," 1902; historical and biographical introduction to Mrs. Rowson's "Charlotte Temple," 1905; and historical introduction and notes to Richard Smith's "Tour of Four Great Rivers," 1906. As editor Mr. Halsey's works included "American Authors and Their Homes," 1901; "Authors of Our Day in Their Homes," 1902; "Women Authors of Our Day in Their Homes," 1903; "Of the Making of a Book," 1904; "The World's Famous Orations" (with William J. Bryan), 10 v., 1906; "The Best of the World's Classics" (with Henry Cabot Lodge), 10 v., 1907; "Great Epochs in American History Described by Famous Writers," 10 v., 1912; "Seeing Europe With Famous Authors, 10 v., 1914; and "Balfour, Viviani and Joffre, Their Speeches in America," 1917. Mr. Halsey's latest work was the editing of a ten-volume history of the European war just published, and it is said that overwork on this undertaking contributed to the illness which caused his death.

DR. ALLAN McLANE HAMILTON, of New York City, died suddenly on November 23d, aged 71 years. For many years he was one of the foremost American physicians and medical experts, specializing in nerves and mental disorders. In addition to his widely known work "Chemical Electro-Therapeutics," he has written many other medical books and has contributed largely to medical journals thruout the world. In the literary world he is best known for "The Intimate Life of Alexander Hamilton," a most interesting history of his illustrious grandfather, which appeared in 1911.

Periodical Notes

THE first of November saw the beginning of several new publications. One of them at least, *The London Mercury*, had its birth in England. The aim of this new monthly is to be an authoritative guide in matters literary and to put its readers in touch with all contemporary developments by printing original poetry and prose and by giving in its review columns a discriminating account of all that is being published. The editor is J. C. Squire and among the prospective contributors are such well-known writers as Hilaire Belloc, Augustine Birrell, G. K. Chesterton, Joseph Conrad, Robert Lynd, Frank Swinnerton, Gilbert Murray and W. B. Yeats.

THE results of the contest lately instituted by *The Forum* for cartoons and stories dealing with Mexico, for which a total of \$750 in prizes was offered, gave the prize for the best cartoon to Lou Morgan, a native of Texas, and proclaimed Lucille Wetherell winner of the prize for the best short story.

JOHN MURRAY of London is to be the publisher of a monthly journal *Discovery* which is to appear in January. Its purpose is to present in popular form, at the popular price of 6d, the most recent results of research in all the chief departments of knowledge. It has a strong backing by representatives of the Royal Society and the British Academy.

Business Notes

BURLINGTON, VT.—The Corner Book Store has been purchased by the McAuliffe Paper Co.

NEW YORK CITY.—Wilfrid M. Voynich of London, the well known dealer in rare books, has opened a branch at 1607 Aeolian Hall, 33 West 42nd St. As need arises he will gradually transfer his various collections of books from the other side of the Atlantic to this.

NEW YORK CITY.—Miss Edna McCann, 281 Fifth Ave., is organizing an Industrial Libraries company, which will endeavor to promote libraries in factories and offices giving expert library service to subscribers.

NEW YORK CITY.—Tessaro's have removed from 14 Maiden Lane to 29-31 Liberty St., between Nassau and William Sts.

THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth. Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25cm.); D. (12mo: 20cm.); S. (16mo: 17½cm.); T. (24mo: 15cm.); Tt. (32mo: 12½cm.); Ff. 48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.

Alexandrow, A.

Complete Russian-English dictionary. 6th ed., rev. and enl. 770 p. Q N. Y., Max N. Maisel, 424 Grand St. \$6.50

Ambauen, Rev. Andrew Joseph

The world's symbolism; or, Nature voices and other voices; being a collection of symbols and emblems for the instruction and entertainment of many. 250 p. D '19 c. '16 Milwaukee, Trade supplied by C. N. Caspar Co. \$1 n.

American (The) Jewish year book, 5680, September 25, 1919, to September 12, 1920. v. 21, ed. by Harry Schneiderman for the American Jewish Committee. 2+894 p. D c. Phil., Jewish Publication Soc. of Am. \$3

Andreieff, Leonid Nikolaevich, and others

Modern Russian classics: Silence by L. N. Andreyev; The white dog by Feodor Sologub; The doctor by Michael Artzibashev; A father by Anton Tchekov; Her lover by Maxim Gorky. 74 p. S (International pocket lib.) [c. '17-'18] Bost., Four Seas pap. 25 c.

Bacon, John Lord

Forge-practice and heat treatment of steel. 3d ed., rev. and enl., by Edward R. Markham. 10+418 p. il. diags. D N. Y., Wiley \$1.75

Barber, Lena Amelia

Laboratory outlines in biology, by Lena A. Barber. 28 p. O [c. '19] [Montevallo, Ala., Ala. Girls Technical Institute] 35 c.

Barentz, M. E.

Self-instructor in the English language

for Dutch speaking people; with key. Milwaukee, Trade supplied by C. N. Caspar Co. Smaller course, 218 p. D bds. \$1.25 n.; larger course, 279 p. O \$4

Corrected publisher.

Barham, Richard Harris [Thomas Ingoldsby pseud.]

The Jackdaw of Rheims; from the Ingoldsby legends; with an accompaniment of drawings by George Wharton Edwards. 35 p. col. front. il. O [c. '19] Bost., Houghton Mifflin bds. \$1.50 n.

Bell, Henry Thorburn Montague, and Woodhead, H. G. W.

The China year book, 1919-20; with a [fold.] map of Mongolia. 20+762 p. D [n. d.] N. Y., Dutton \$8 n.

Beston, Henry B.

The firelight fairy book; il. [part col.] by Maurice E. Day. 257 p. O [c. '19] Bost., Atlantic Monthly Press. bds. \$3

Attractive collection of fairy tales for small children.

Blanchard, Mrs. Lucy Mansfield Blanchard

Carita's new world; il. by John Goss. 342 p. pls. D Bost., Page Co. \$1.50

Biasco Ibáñez, Vicente

The last lion; and other tales; with an introd. by Mariana Joaquin Lorente. 73 p. S (International pocket lib.) [c. '19] Bost., Four Seas pap. 25 c.

Bradford, Gamaliel

Portraits of American women. 10+276 p. il. pors. pls. O c. Bost., Houghton Mifflin \$2.50 n.

Ambauen, Rev. Andrew Joseph

The little housefriend; or, Words that never die; selected from some of the words of the wisest and most sympathetic authors in all ages. 32 p. S Milwaukee, Trade supplied by C. N. Caspar Co. pap. 35 c. n.

Bailey, Bert Heald

The raptorial birds of Iowa. 238 (bibls.) il. por. O '18 (Bulletin 6) Des Moines, Ia., Ia. Geol. Survey

Boston Society for the Care of Girls

One hundred years of work with girls in Boston.

24 p. mounted front. O Bost., Bost. Soc. for Care of Girls, 184 Boylston St. pap.

Bowen, C. F.

Gradations from continental to marine conditions of deposition in central Montana during the Eagle and Judith River epochs. 21 p. fold. map Q (U. S. Geol. Survey professional pap. 125-B) Wash., D. C. Gov. Pr. Off. pap.

Brandegge, Townshend Stith

Plantae Mexicanae purpusianae, 9. 497-504 p. Q (Pubs. in botany v. 6, no. 19) Berkeley, Cal., Univ. of Cal. pap. 10 c.

Studies of Abigail Adams, Sarah Alden Ripley, Mary Lyon, Harriet Beecher Stowe, Margaret Fuller (Osoli), Louisa May Alcott, Frances Willard and Emily Dickinson.

Bridge, Sir Frederick

A Westminster pilgrim; being a record of service in church, cathedral, and abbey, college, university and concert-room, with a few notes on sport. 13+363 p. col. front. pls. pors. facsms. music O N. Y., H. W. Gray Co., 2 W. 45th St. \$8 n.

Briggs, John Ely

William Peters Hepburn. 15+459 p. (85 p. bibl.) pls. pors. O (Iowa biographical ser.) Iowa City, Ia., Ia. State Historical Soc. \$2

Caldwell, George W., M.D.

Legends of Southern California [verse] 101 p. D [c. '19] San Francisco [G. W. Caldwell, 625 Taylor St.] bds. \$1.50

Calthrop, Rev. Samuel Robert

The heaven of the moon; a book of poems. Limited ed. 38 p. D [n. d.] Bost., Beacon Press \$1 n.

Carey, Walter Julius

Prayer and some of its difficulties. 10th ed. O Milwaukee, Morehouse Pub. 90 c. n.; pap. 45 c. n.

Carter, Huntly

The limits of state industrial control. 292 p. O N. Y., Stokes \$4.50 n.

Views of England's representative business men, politicians, capitalists, etc. on the situation as regards state control.

Chapin, Howard Millar

Check list of maps of Rhode Island. 48 p. O (Contributions to Rhode Island bibliography, no. 5) '18 Providence, R. I., Preston & Rounds, 98 Westminster pap. 75 c. n.

Chapman, Clifford C., comp.

Twenty sacred two-part songs for women's voices. 98 p. music Q (Half-dollar choral ser.) c. '19 Bost., O. Ditson Co. pap. 50 c.

Classen, Alexander, and Cloeren, Heinrich

Quantitative analyses by electrolysis. Rev. Eng. tr. of the 5th Ger. ed. 13+346 p. figs. O N. Y., Wiley \$3 n.

Broughton, Leonard Gaston

Blackboard lectures on Matthew (the King and the kingdom). 134 p. S Nashville, Tenn., Southern Bapt. Convention, Sunday School Bd. 75 c.

Buck, A. E.

Administrative consolidation in state governments. 639-667 p. il. O National Municipal Review supplement v. 8, no. 9) Concord, N. H., National Municipal League, Railroad Sq. pap.

Clemans, William M.

Rhythms of human appeal. 43 p. O Wheeling, W. Va., W. M. Clemans pap. 25 c.

Columbia University. Teachers College

A festival of the flag of stars, mid-year, 1919; by the instructor and students in the course, school and community festivals. 54 p. D [c. '19] N. Y., Teachers Coll., Columbia Univ. pap. 30 c.

Cort, William Walter

A new distome from rana aurora. 283-298 p. il.

Clendenen, Frank Leslie

The art of dancing; its theory and practice; drawings by Mrs. Clendenen; intended for amateurs as well as professional teachers. 149 p. D St. Louis, F. L. Clendenen, 5530 Vernon Ave. \$5

Cogswell, Hamlin Elisha

How to organize and conduct the school or community band and orchestra; a guide for supervisors of music, orchestra and band leaders. 72 p. il. pl. por. S c. '19 Phil., J. W. Pepper & Son, 33d St. cor. Walnut St. \$1

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Calendars of the Indians north of Mexico. 119-176 p. (7¾ p. bibl.) fold. maps Q (Pubs. in Am. archaeology and ethnology, v. 16, no. 4) Berkeley, Cal., Univ. of Cal. pap. 75 c.

Davidson, Israel, ed.

Mahzor Yannai; a liturgical work of the VIIth century; ed. from Genizah fragments with notes and introduction, and additional notes by Louis Ginzberg. various paging

figs. O (Pubs. in zoology v. 19, no. 8) Berkeley, Cal., Univ. of Cal. pap. 20 c.

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Description of Doubleday, Page's establishment at Garden City published for friends of the company.

Dannenberg, Karl

The revolution in Germany; a study including separate essays entitled That dictatorship of the proletariat and Revolutionary socialism and the constituent assembly in Germany. 31 p. O N. Y., Radical Review Pub. Assn. pap. 10 c.

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of the U. S., 1918, pt. 2, no. 10) Wash., D. C., Gov. Pr. Off. pap.

Foster, John Buckingham

Comment on joue à la balle au camp (How to play base ball); tr. française par Frank Allen. 100 p. il. diagrs. S (La bibliothèque Spalding l'athlétisme) c. '19 N. Y., Am. Sports Pub. pap. 10 c.

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Complete history of the whole war including an account of the work of the Congress of nations.

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Modern drilling practice; a treatise on the

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Hardy, Thomas

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Story of two boys of fourteen cast upon their own resources in the wild west of a number of years ago.

Gahan, A. B.

Report on a small collection of Indian parasitic hymenoptera. 513-524 p. O (U. S. Nat. Mus. proceedings, v. 56) Wash., D. C., Gov. Pr. Off. pap.

Greek (The) white book, diplomatic documents, 1913-1917, prefaced by the treaties dealing with the establishment of the Hellenic state and the incorporation with it of the Ionian Islands; tr. from the original French and Greek texts, by Theodore P. Ion. Rev. ed., with the co-operation of Carroll N. Brown. 15+109 p. tabs. O (Publication 5) [n. d.] N. Y., American-Hellenic Soc. pap. gratis

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Hughes' Burkburnett and Wichita Falls, Texas, oil development guide and directory. 104 p. O Wichita Falls, Tex., E. Hughes, box 84 pap. \$3

Iowa State Teachers' Association. Educational Council

The teaching of civics and the training for citizenship; report. 62 p. (bibls.) O '18 Des Moines, Ia., Ia. State Teachers' Assn. pap.

Jackson, Louise Frances

Messsages of love, original poems. 212 p. por. D [c. 19] [Brockton, Mass., Louise F. Jackson, 16 Somerset Pl.]

Jones, Edward L., jr.

Deposits of manganese ore in New Mexico. 37-60 p. map O (U. S. Geol. Survey bull. 710-B) Wash., D. C., Gov. Pr. Off. pap.

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The man who would be king; Without benefit of clergy; introd. by Wilson Follett. 94 p. S (International pocket lib.) [c. '19] Bost., Four Seas pap. 25 c.

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Intimate glimpses of life in India; a narrative of observations, educational, social and religious in the winter of 1899-1900. 314 p. pls. O (Travel and adventure ser.) [c. '19] Bost., Badger \$3 n.

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No beer—no work. 22 p. D c. N. Y., Pearson's Lib. pap. 25 c.

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"Skeeter" McCoy; a tale of American boarding school life. 283 p. pls. O c. [Gaffney, S. C., E. H. DeCamp] \$1

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Janice Day, the young homemaker; il. by Corinne Turner. 8+307 p. pls. D (Do something ser.) [c. '19] N. Y., Sully & Co. \$1.25 n.

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Index verborum quae in Senecae fabulis necnon in Octavia praetexta reperiuntur. pts. 2-3. 2 v. 103—272 p. Q (Studies in language and literature v. 4, no. 3-4) '18 Urbana, Ill., Univ. of Ill. pap. ea. \$1.50

Olrik, Axel

The heroic legends of Denmark; tr. from the Danish and rev. in collaboration with the author by Lee M. Hollander. 18+529 p. il. O (Scandinavian monographs 4) c. N. Y., American-Scandinavian Foundation \$5

Study of the legends of Denmark. Index.

A directory of sanatoria, hospitals and day camps for the treatment of tuberculosis in the United States. 99 p. O (Pamphlet no. 111) N. Y., Nat. Tuberculosis Assn. pap. 50 c. n.

A directory of tuberculosis associations and committees in the United States. 109 p. O (Pamphlet no. 110) N. Y., Nat. Tuberculosis Assn. pap. 60 c. n.

New York [State] University

Ancient languages syllabus. 73 p. O Albany, N. Y., Univ. of State of N. Y. pap.

List of Spanish words to form part of the syllabus in Spanish. 63 p. O Albany, N. Y., Univ. of State of N. Y. pap.

Official history of the Thirteenth division, 1918-1919. 40 p. il. fold. pls. pors. Q [c. '19] [Tacoma, Wash.,] R. W. Hulbert (priv. pr.)

Onondaga Historical Association

Official record of Indian conference; called to determine the status of the Indians of the six nations on the Indian reservations of the state of New York, and their relations to the federal and state governments. 68 p. O Syracuse, N. Y., Onondaga Historical Assn. pap.

Osbon, C. C.

Peat in the dismal swamp, Virginia and North Carolina. 41—59 p. pls. fold. map O (U. S. Geol. Survey bull. 711-C) Wash., D. C., Gov. Pr. Off. pap.

Pagan (A second) anthology. 96 p. D N. Y., Pagan Pub., 23 W. 8th St. \$1.25

Parker, Horatio William, and others
Primary song book for sight reading. 64 p. music O (Progressive music ser.) [c. '19] Bost., Silver, Burdett 36 c.

Parrish, Randall
Comrades in peril. 349 p. front. D c. Chic., McClurg \$1.50

Western story dealing with bandits and cattle rustlers.

Payne, E. George
Education in accident prevention; a treatise showing how accident prevention may be made a part of regular school instruction without the addition of another subject to the curriculum; prepared at the request and with the approval of the National safety council, by a member of the council's Committee on education. 158 p. il. D [c. '19] Chic., Lyons and Carnahan, 623 So. Wabash Ave. \$1 n.

Picard, H.
Pocket dictionary of the Dutch-English and English-Dutch languages. 7th ed. by J. Van der Voort. 1250 p. S Milwaukee, C. N. Caspar Co. \$3 n.

Pitman, Norman Hinsdale
A Chinese wonder book; il. by Li Chu-T'ang. 219 p. 12 col. pls. obl. S N. Y., Dutton \$2.50 n.

Collection of Chinese fairy tales.

Poe, Edgar Allan
The gold-bug; and other tales; with il. by Mittis. 91 p. S (International pocket lib.) [n. d.] Bost., Four Seas pap. 20 c.

Poems for the study of language; prescribed in the course of study for the common schools of Illinois; pt. 2, rev. ed., 1919. 5+108-237 p. S (Riverside literature ser.) c. '05-'19 Bost., Houghton Mifflin pap. 24 c.

Phillips, Velma
Household budget clubs; an experiment in teaching the wise spending of money. 31 p. il. O (Technical education bull. 39) 25 c.

Powell, Henry Montefiore
The taxation of corporations and personal income in New York. Rev. ed. 400 p. O c. N. Y., Clark Boardman Co., 33 Park Pl. \$4

Pratt, Arthur D.
Principles of combustion in the steam boiler furnace. 114 p. diagrs. O [c. 19] N. Y., Babcock & Wilcox Co., 85 Liberty St. gratis

Ransome, Frederick Leslie
Quicksilver in 1918; with a supplementary bibliography by Isabel P. Evans. 143-182 p. (3 p. bibl.) O (U. S. Geol. Survey. Mineral resources of the U. S., 1918, pt. 1, no. 7) Wash., D. C., Gov. Pr. Off. pap.

Reeves, Cora D.
Discrimination of light of different wave-lengths by fish. 4+106 p. (3 p. bibl.) il. figs. O (Behavior monographs) [n. d.] N. Y., Holt pap. \$1.25

Prescott, Frederick Clarke
Poetry and dreams. 72 p. O '19 c. '12 Bost., Four Seas \$1.50 n.

A study of the psychology of poetry, in the light of the Freudian theory of dreams.

Reformed Church in America. Misson Boards. Joint Committee on Mission Study

Twenty-four missionary travelogues. 182 p. il. D [c. '19] [N. Y., Reformed Church in Am., Bd. of Publication and Bible School Work, 25 E. 22d St.] \$1

Rittenhouse, Charles Forest, and Clapp, Philip Francis

Accounting theory and practice—unit 2. Rev. ed. Manual and 9 books of forms. N. Y., McGraw-Hill \$3

Robinson, James Harvey
Medieval and modern times; an introduction to the history of western Europe from the dissolution of the Roman empire to the present time. Rev. to include the great war, 1914-1918. 12+790+31 p (17 p. bibl.) il. pl. (part col.) por. (1 col.) maps (part double) D [c. '19] Bost., Ginn \$1.72

Robinson, Victor
Don Quixote of psychiatry. 339 p. il. O N. Y., Historico-Medical Press, 206 Broadway \$2

Russell, Thomas Herbert
Life and work of Theodore Roosevelt, typical American, patriot, orator, historian, sportsman, soldier, statesman and president; with an introd. by Merritt Starr; a special tribute by Leonard Wood, also special articles and tributes of respect by many leaders in public life, intimate friends and political associates of the former president; with many characteristic portraits and scenes in a wonderful life. 447 p. facsms. music O [c. '19] Chic., L. W. Walter Co., 633 Plymouth St. \$2.25

Ryan, Agnes
A whisper of fire [verse]. 113 p. D c. Bost., Four Seas. bds. \$1.25 n.

Roark, Ruric Creegan, and Keenan, George Lawrence
The adulteration of insect powder with powdered daisy flowers (*Chrysanthemum leucanthemum* L.) 12 p. il. pl. O (U. S. Dept. of Agric. bull. 795) Wash., D. C., Gov. Pr. Off. pap. Supt. of doc. 5 c.

Robie, Walter Franklin, M.D.
Rational sex ethics, further investigations; a more intensive study of sex histories, case histories, and dreams, with therapeutic suggestions, and philosophical deductions. 330 p. O (Rational sex ser.) [c. '19] Bost., Badger \$3.50 n.

Sold only to members of the recognized professions.

Rodeheaver, Homer Alvan, and Woolston, Rev. C. H., eds.
The second collection of penny object lessons. 93 p. il. D c. Phil., Rodeheaver Co., 807 Chestnut St. pap. 25 c.

Savings Bank of Newport
One hundred years of the Savings Bank of Newport; glimpses at the past of an old town together with brief accounts of some of the men who have filled a part in the bank's history and in the town affairs. 48 p. il. pors. facsm. D c. Newport, R. I., Savings Bank of Newport pap.

Scott, Mrs. Clement

Old days in Bohemian London. 272 p. il. O N. Y., Stokes \$3.50 n.

Reminiscences of the old Bohemian days of the stage in London by the widow of a well-known dramatic critic.

Slosson, Edwin Emery

Creative chemistry; descriptive of recent achievements in the chemical industries. 311 p. (11½ p. bibl.) il pls. tabs. (1 fold). O (Century books of useful science) c. N. Y., Century Co. \$2.50 n.

Popular explanation of what chemistry is doing for the world. Index.

Smith, E. Palmer

Lydia of Lebanon. 272 p. D [c. '19] Bost., Roxburgh Pub. \$1.50

Romance of fifty years ago.

Smith, George Otis, ed.

The strategy of minerals; a study of the mineral factor in the world position of America in war and in peace; with an introd. by Franklin K. Lane. 19+371 p. il. O (Problems of war and reconstruction) c. N. Y., Appleton bds. \$2.50 n.

Points out the essential role that minerals played in the great war setting forth the relation of our mineral wealth to the reorganization of industry for the years of peace. Index.

Speer, Robert Elliott

The Gospel and the new world. 313 p. D c. N. Y. and Chic., Revell \$2 n.

Springer, Helen Emily [Mrs. John McKendree Springer]

Snap shots from sunny Africa [2d ed.] 194 p. il. pls. por. D [c. '09] N. Y., Katanga Press, 150 Fifth Ave. \$1 n.

Springer, John McKendree

Pioneering in the Congo. [2d ed.] 311 p.

Schiff, Mortimer L.

Profit-sharing; reprinted from the New York Times. 24 p. D N. Y., Mortimer L. Schiff, 52 William St. pap.

Schmidt, Edward Charles, and Dunn, Harold Houghton

Passenger train resistance. 44 p. tabs. diagrs. O (Engineering Exper. Station bull. 110) Urbana, Ill., Univ. of Ill. pap. 20 c.

Scroggs, Joseph Whitefield

Studies on current topics. pt. 4, Living in Oklahoma. 337 p. map O (University extension ser. 51) Norman, Okla., Univ. of Okla. pap.

Seares, Frederick Hanley, and Shapley, Harlow

The variation in light and color of RS Boötis. 27 p. tabs. diagrs. O (Mount Wilson Solar Observatory contributions 159) [18] Wash., D. C., Carnegie Inst. pap. 25 c.

Smith, Joseph Russell

The American trade balance and probable tendencies; an analysis of the foreign trade of the United States during recent years, with some consideration of its future course. 40 p. diagrs. O c. N. Y., National Foreign Trade Council pap. gratis

Smith, Lewis Edwin

Manitou; the Gitche spirit of the red man; a part of the manuscript "With the Winnebagoes." 38 p. il. pls. por. S c. Colorado Springs, Colo., E. L. Smith leath. \$1; pap. 50 c.

Snedden, David Samuel

Vocational homemaking education: some problems and proposals. 36 p. O (Bulletin) N. Y., Teachers Coll. 40 c.

il. pls. por. D [c. '09] N. Y., Katanga Press \$1 n.

Staples, Arthur Gray

Just talks on common themes. 11+270 p. O c. Lewiston, Me., Lewiston Journal Pub. \$1.50 n.

Collection of sketches on a large variety of subjects, which appeared in the Lewiston Evening Journal.

Steele, Rufus

Aces for industry. 93 p. S c. Bost., Houghton Mifflin bds. \$1 n.

Short story developing the idea of a new spirit in industry by which workers shall seek to improve in craftsmanship and thus raise the standards of the American business world.

Stein, Francis Julius

Stein-shorthand manual; high-speed shorthand for high-speed transcribing. 6+191 p. il. O [c. '19] Phil. Stein-Shorthand, 533 Chestnut St. \$2 n.

Steiner, Edward Alfred

Sanctus Spiritus and Company. 320 p. D [c. '19] N. Y., Doran \$1.60 n.

Novel dealing with the immigrant and depicting the clash of old and new world ideas.

Stevens, Henry Bailey

A cry out of the dark—three plays: The meddler; Bolo and Babette; The madhouse. 88 p. D c. Bost., Four Seas bds. \$1.25 n.

Tagore, Sir Rabindranath [Rabindranatha Thakura]

Gitanjali; song offerings; a collection of prose translations made by the author from the original Bengali; with an introd. by W. B. Yeats. 62 p. por. S (International pocket lib.) [n. d.] Bost., Four Seas pap. 25 c.

Spier, Leslie

Ruins in the White mountains, Arizona. 24 p. il. O (Anthropological paps. v. 18, pt. 5) '18 N. Y., Am. Mus. of Natural Hist. pap. 25 c.

Trenton argillite culture. 167-226 p. il. O (Anthropological pap. v. 22, pt. 4) '18 N. Y., Am. Mus. of Natural Hist. 50 c.

Standard Publishing Company, Boston

Fire insurance in New England for ten years. December 31, 1909—December 31, 1918, inclusive; comp from statements filed with the various new England insurance departments. [20th ed.] 253 p. O c. 19 Bost., Standard Pub. \$7.50

Stone, Ralph Walter

Gypsum in 1918. 282-298 p. tabs. O (U. S. Geol. Survey. Mineral resources of the U. S., 1918, pt. 2, no. 12) Wash., D. C., Gov. Pr. Off. pap.

Sand and gravel in 1918. 299-315 p. tabs. O (U. S. Geol. Survey. Mineral resources of the U. S., 1918, pt. 2, no. 13) Wash., D. C., Gov. Pr. Off. pap.

Storey, Moorfield

Obedience to the law; an address at the opening of Petigru College in Columbia, South Carolina. 21 p. O Bost., Moorfield Storey pap.

Sullivan, Francis

The will of the people. 90 p. D c. Los Angeles, Cal., Ray Pub., box 818 25 c.

Swain, Albert F.

A synopsis of the Aphididae of California. 221 p. pls. O (Pubs. in entomology v. 3, no. 1) Berkeley, Cal., Univ. of Cal. pap. \$2.25

Tappan, Eva March, comp.

Poems for the study of language; prescribed in the course of study for the common schools of Illinois; pt. 3 for seventh and eighth years with biographical sketches. rev. ed., 1919 5+240-358 p. S (Riverside literature ser.) [c. '05-'19] Bost., Houghton Mifflin pap. 24 c.

Thomas, Charles Swain, and Paul, Harry Gilbert, comps. and eds.

Atlantic prose and poetry; for junior high schools and upper grammar grades. 9+388 p. il. D [c. '19] Bost., Atlantic Monthly Press \$1

Selections for young people taken from the files of the *Atlantic monthly*.

Thompson, Charles Lemuel

The soul of America. 251 p. il. D c. N. Y. and Chic., Revell \$1.25 n; pap. 50 c.

Trine, Ralph Waldo

Through the sunlit year; a book of suggestive thoughts for each day through the year from the writings of [author]. 250 p. D c. N. Y., Dodd, Mead \$1.50 n.

Inspirational selections for every day in the year.

Twiggs, Sarah Lowe

The supreme adventure. 239 p. D c. Bryn Athyn, Pa., Academy Bk. Room \$1.50
Metrical story of the future life.

Unwin, Raymond

Town planning in practice; an introduction to the art of designing cities and suburbs. New ed. 403 p. O N. Y., Scribner \$10.50 n.

Watkins, John Elfreth

Famous mysteries; curious and fantastic riddles of human life that have never been solved. 271 p. pls. D [c. '19] Phil., Winston \$1.50 n.

Unexplained mysteries of history.

Wilde, Oscar Fingall O'Flahertie Wills

The importance of being earnest; a comedy in three acts. 91 p. S (International pocket lib.) [n. d.] Bost., Four Seas pap 25 c. n.

Williams, Albert Rhys, and others

Lenin; the man and his work. 202 p. front. facsm. D N. Y., Scott & Seltzer \$1.35 n.

Account of the life and work of Lenin with impressions of the man by Albert Rhys Williams, Raymond Robins and Arthur Ransome.

Williams, William Henry, and Hanna, J. L.

Railroad correspondence file. 231 p. O N. Y., F. C. Stechert Co. ¾ mor. \$7.50

Wilson, Philip Whitwell

The church we forget; a study of the life and words of the early Christians. 359 p. O (Forgotten Bible ser. 2) [c. '19] N. Y. and Chic., Revell \$2 n.

Pictures the life of the early Christians, their aims, struggles and power.

Wrightson, Hilda Alice

Sense training for children's development in the form of simplified games and exercises. 21 p. il. pls. D c. '19 N. Y., McCann \$1.50 n.

Continues author's "Games for Children's Development."

Thayer, George Augustine

The league of the free nations; an address. 19 p. D Cin., G. A. Thayer pap.

Tilney, Frederick, M.D., and Warren, Luther Fiske, M.D.

The morphology and evolutionary significance of the pineal body; being pt. 1 of a contribution to the study of the epiphysis cerebri with an interpretation of the morphological, physiological and clinical evidence. 257 p. (17 p. bibl.) Q (American anatomical memoirs, no. 9) Phil., Wistar Institute of Anatomy pap. \$3 n.

Torrey, Reuben Archer

The gist of the lesson, 1920; a commentary on the International Sunday school lessons. 154 p. Tt. c. N. Y. and Chic., Revell 30 c. n.

Towne, Mrs. Elizabeth Jones

Thought force for success; or, Round pegs and square holes. 32 p. T '18 Holyoke, Mass., E. Towne Co. pap. 20 c.

U. S. Federal Board for Vocational Education

Use and preparation of food. 270 p. tabs. O (Home economics ser. 3) Wash., D. C., Gov. Pr. Off. pap.

U. S. Railroad Administration

Crater Lake national park, Oregon. 15 p. il. maps O (National park ser.) [19] Chic., Travel Bu.—Western Lines, 646 Transportation Bldg. pap. gratis
Glacier national park, Montana. 31 p. il. maps O (National park ser.) [n. d.] Chic., Travel Bu.—Western Lines pap. gratis

Grand Canyon national park, Arizona. 31 p. il. maps O (National park ser.) [19] Chic., Travel Bu.—Western Lines pap. gratis

Hot Springs national park, Arkansas. 23 p. il. maps O (National park ser.) [19] Chic., Travel Bu.—Western Lines pap. gratis

Mesa Verde national park, Colorado. 15 p. il.

maps O (National park ser.) [n. d.] Chic., Travel Bu.—Western Lines pap. gratis

Mt. Ranier national park, Washington. 23 p. il. maps O (National park ser.) [19] Chic., Travel Bu.—Western Lines pap. gratis

Rocky Mountain national park, Colorado. 23 p. il. map O (National park ser.) [19] Chic., Travel Bu.—Western Lines pap. gratis

Sequoia and General Grant national parks. 15 p. il. maps O (National park ser.) [19] Chic., Travel Bu.—Western Lines pap. gratis

Yellowstone national park, Wyoming—Montana—Idaho. 31 p. il. maps O (National park ser.) [19] Chic., Travel Bu.—Western Lines pap. gratis

Yosemite national park, California. il. maps O (National park ser.) [19] Chic., Travel Bu.—Western Lines pap. gratis

Zion national monument, Utah. 15 p. il. maps O (National park ser.) [19] Chic., Travel Bu.—Western Lines pap. gratis

U. S. Surgeon-General's Office

Manual of neuro-surgery; authorized by the secretary of war, under supervision of the surgeon-general; prepared under the direction of the Neuro-surgical section of the Division of surgery, in collaboration with the sections of head-surgery, general surgery, orthopedic surgery, and neuro-psychiatry, the Army neuro-surgical laboratories, and the Instruction laboratory of the Army medical museum. 492 p. il. (part col.) col. pls. tabs. O Wash., D. C., Gov. Pr. Off.

U. S. Treasury Department

United States government victory liberty loan; manual for Boy scouts of America. 14 p. il. O Wash., D. C., Gov. Pr. Off. pap.

U. S. War Department

Statement concerning the treatment of conscientious objectors in the army. 71 p. forms O Wash., D. C., Gov. Pr. Off.

Catalogs Received

Second-hand Books

Archaeological and Fine Art Library of Dr. Allen Sturges and collections from other private libraries. (1670 items) W. Heffer & Sons, Ltd., Cambridge, Eng.

Important Works on Zoology

(No. 78; 1018 items) Dulau & Co., Ltd., 34-36 Margaret St., Cavendish Square, London, W. 1.

Americana

(No. 5; 1033 items) Smith Book Co., Suite 914, Union Central Building, Cincinnati, O.

Catalog of Manuscripts and Books Relating to Music

(No. 355; 763 items.) Bernard Quaritch, Ltd., 11 Grafton St., London.

New and Standard Books

In publishers' original bindings at reduced prices. John Grant, 31 George IV. Bridge, Edinburgh.

Librairie Ancienne T. de Marinis

(119 items.) 5 Piazza Strozzi, Florence, Italy.

Relics, Manuscripts, Prints, etc., relating to George Eliot

exhibited in St. Mary's Hall, Coventry, England.

Three Generations Needed to Make a Collector

It probably takes three generations to make the gentle collector. Perhaps it takes three generations to make the gentle auctioneer, says the New York *Evening Post*. Granting this to be so, then we have only to close our eyes to see a brisk and bawling tradesman knocking down a Chinese tea set to a florid matron in some equivalent to a crowded bazaar on the Board Walk at Atlantic City in the eighteenth century. It is the same old zest. Stick your head in the Anderson Galleries almost any winter's afternoon and see the third generation enjoying the highest development of this characteristic. From the back it looks a solemn form of entertainment, but do not be deceived by gray hair and goggles. The joy of life has many manifestations and dances behind spectacles with the same degree of ecstasy at the sight of Horace done up in half a yard of cotton batting, as we common mortals might experience in our gross acquisition of the luxuries of food and raiment.

Leathers Scarce in England

The English market for bookbinding materials holds a steady course, and no decline in price is to be recorded. Leathers are hardening considerably, and much delay is experienced in getting orders executed. Very few tanners hold stocks of any dimensions, and orders are filed for execution in rotation. There is a very heavy demand, and a very low supply of pelts, hence a high price. As there is no prospect of even half the quantity of pelts required, high prices are likely to rule for a considerable period. The need for leather is much greater in every one of the Continental countries than it is here, and as they are now free to buy, a large proportion of the pelts available are going their way. The English and American dealers who anticipated a big volume of profitable business from Germany are finding that the proposition is not so choice as it seemed.

Rare Books, Autographs and Prints

The rare book season opened fully a month earlier this year than usual. Importations covering a wide range of valuable books have been steadily coming in since early summer. Buyers report that many choice and rare books are coming into the English market but that the home demand is very active and prices are high.

There has been considerable discussion in trade circles in England about rare book dealers in Germany. Many oppose and others favor the renewal of business relations. It is generally agreed that literary rarities stolen from allied countries shall not find a market in England.

A very important collection of letters and documents relating to Whistler, including the brief prepared by the artist in the Ruskin trial, has recently been sold by E. Weyke, bookseller, to Joseph Pennell the friend and biographer of Whistler.

The Marsden J. Perry collection of Shakespeariana has been sold to the Rosenbach Company of Philadelphia for \$500,000. Almost simultaneously with the news of this purchase came that of the sale of the first collected edition of Shakespeare's plays, published in 1619, by Thomas Pavier—believed to be the only copy extant—to Henry C. Folger, Jr., of this city, for \$100,000; and that of the four folios to Joseph A. Widener, of Philadelphia for \$75,000. Both transactions established new high records—one for the highest price ever paid for a book and the other for the highest price ever paid for a set of the folios.

The season at the Anderson Galleries opened on October 6 with the sale of the library of the late Reinette Lester McCrea, of Chicago. The library of the late Henry Otis Harris, of Doylestown, Pa., was sold on October 14 and 15. Selections from the collection of Frederick H. Evans, of London, followed on October 24 and 25. The library of the late Samuel P. Avery, of this city, was sold on November 11, 12 and 13, bringing \$104,663.75. Part I, of the Henry F. De Puy collection of Americana was sold on November 17 and 18, realizing \$48,846.80. At the American Art Galleries three important sales have been held: the dramatic collection of Evart Jansen Wendell, of this city, beginning on October 15 and lasting twenty-seven sessions, bringing \$43,139.25; that of the late Loren Griswold Du Bois, of Boston, November 17 and 18, \$31,011; and that of the late Richard Walu Meirs, November 19, \$15,171. Several sales have been held at the auction rooms of C. F. Libbie & Co., of Boston; Stan V. Henkels, of Philadelphia and the Walpole Galleries of this city. Prices for genuinely rare books have averaged high and there is an active demand for them.

Rare Books, Autographs and Prints

The Sir Sidney Colvin Collection of Stevenson letters, 125 in number and covering a period of fifteen years, cataloged by an English dealer for £2,200, and recently brought to America by a New York dealer, has been sold to a collector in the middle west.

A selection of rarities of early English literature from Britwell Court library will be sold at Sotheby's, in London, on December 16. The catalog contains 108 items—all nuggets—twenty-four of which are claimed to be unique. It is predicted that the sale will be the most important single session sale of books ever held in the long history of book auctions, and that the average per lot will be even higher than for the Yates-Thompson sale of manuscripts which established the world record.

A collection of book bindings now on exhibition at the Grolier Club is one of unusual importance. It contains none of the examples of contemporary artists, as twentieth century work will be shown in a later exhibition. There is a fine reproduction of the French binders who were masters of the art during the period covered. The English section shows bindings executed by the followers of Roger Payne and many examples of Bedford, the best forwarder of his time.

C. F. Libbie & Co., of Boston, will discontinue selling at public auction next month. Scott & O'Shaughnessy went out of business at the end of last season. The New York *Evening Post*, in commenting upon the tendency toward centralization of the auction business, says "that other houses complain that it is becoming increasingly difficult to sell the more ordinary books with result satisfactory to consignor and auctioneer. The profit lies in handling the large and valuable collections. And this involves an expensive equipment—exhibition rooms, expert catalogers, a thoro knowledge of the rare book field, the ability to finance large operations, and last and by no means least, the confidence of the public.

Altho America has long since forgiven the sharp sting of Dickens' "American Notes," the Dickens visit and its literary results are of perpetual interest. Many remember the claim put forward a few years ago in the *World's Work* by Mr. Joseph Jackson, the famous Philadelphia collector of Dickensiana, that the biting reply to "American Notes" issued in Boston in 1842 under the title of "English Notes" by "Quarles Quickens" was in fact written by Edgar Allan Poe.

Only two copies of the pamphlet are known to exist, and a limited reprint is now to be made by Lewis M. Thompson, of 29 Broadway, New York, with the permission of Mr. Jackson. George H. Sargent of the Boston *Transcript* is to supply an introduction, and there are two portraits of Poe, one, hitherto unknown, by Aubrey Beardsley.

F. M. H.

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Under "HELP WANTED" or for other small undisplayed advertisements, the charge is 15 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

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CLASSIFIED ADVERTISING

One line, \$7; two, \$12; three, \$16; four, \$20 a year.

BOOK MANUFACTURING

AUTHORS' AND PUBLISHERS' SPECIAL SERVICE

K. M. Knudsen, "The Colonna," Newtonville, Mass. Indexes constructed for historical, scientific and technical work. Research work, Editing, Revising. Translations from the Scandinavian.

COMPLETE BOOK MANUFACTURING

Braunworth & Co., 54 Broadway, Brooklyn, N. Y. Near Williamsburg Bridge. Bedford Ave. Trolley Station. Complete facilities for book manufacturing. Composition, electrotyping, printing, bookbinding, in paper, cloth and leather. Representative will gladly call and give full particulars.

Thomas Y. Crowell Company, 426-428 West Broadway, N. Y. Complete manufacture a specialty.

The Norwood Press, Norwood, Mass.
J. S. CUSHING Co., Composition and Electro.
BERWICK & SMITH Co., Presswork.
B. FLEMING & Co., Binding.

The Plimpton Press, Norwood, Mass. New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

J. F. Tapley Co., 531-535 West 37th Street, Ware-rooms 425 Eleventh Ave., New York. Superior equipment and organization for producing editions promptly, accurately and at lowest consistent prices. Cover stamping for the trade.

COMPOSITION AND PRESSWORK

The Rider Press, Inc., 241 W. 37th St., New York. "Edition printers to publishers." Printers of the PUBLISHERS' WEEKLY and specialists on catalog and bibliographical work. Let us estimate for you.

INDEXING

C. H. Denison's Index, also flat indexing and gold Lettering. D. T. S. Denison, 40 E. 22d St., N. Y.

BINDING, EDITION WORK

D. S. Brassil Bindery. All Styles. Leather, Cloth and Paper. Editions and Catalogues our specialties. 41-42-45-47 Elizabeth St., New York City.

The Butler Ward Company, 34-44 Hubert Street, New York. Cloth and leather edition work.

Thomas Y. Crowell Company, 426-428 West Broadway, New York. Cloth and leather work of every description. Established 1834.

Robert Rutter & Son, Inc., 410-416 E. 32d St., New York. Cloth and leather edition work.

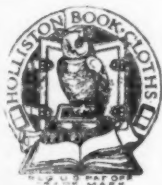
H. Wolff, 518-534 West 26th St., New York. Extensive and modern facilities for every description of perfect bookmaking. Large runs in record time our specialty.

BOOKBINDERS' MATERIAL

Becker Supply Co., 24-26 E. 13th St., New York. CROWN CLOTH, TUXEDO LINEN. Selling Agents for DIAMOND DECORATIVE LEAF used by U. S. Government as a Substitute for Gold; will not tarnish on cloth, paper or similar material—samples on request. Designers and Engravers of Book Stamps.

BOOKBINDERS' CLOTH

The Holliston Mills, of Norwood, Mass. HOLLISTON BOOK CLOTHS in all styles, colors and patterns. New York Office and Warehouse, 2 West 13th Street. Sample books furnished on request.



Interlaken Mills-Standard Book Cloths. Sample Books, showing the reason for thirty-four years continued supremacy, gladly furnished. Main Office, Providence, R. I. Sales Department, 18-20 Thomas Street, New York City, N. Y.

MAP SPECIALISTS

C. S. Hammond & Co., Sales Depart., 30 Church St. (Hudson Terminal); Offices and Works, 22 Thames St., New York. Engraving, printing and mounting.

BOOK TRADE SPECIALTIES**DIARIES**

B. W. Huebsch, 32 West 58th Street, New York. Annual and Perpetual year books. A popular diary.

LIBRARY LISTS FOR THE TRADE

The American Library Annual, 1917-1918 contains a recent list of 3600 libraries of buying importance in U. S. and Canada. Price \$5 net, Office of the PUBLISHERS' WEEKLY.

MEDICAL BOOKS

Medical Books and Periodicals, American and Foreign, New and Old. Paul B. Hoeber, 67-69 East 59th Street, New York.

SCIENTIFIC AND TECHNICAL BOOKS

Isaac Pitman & Sons, 2 West 45th St., New York.

FOREIGN AND SPECIAL BOOKS

American-Scandinavian Foundation, 25 W. 45th St., N. Y. Trans. Danish, Swedish, Norwegian.

Art Books. E. Weyhe, 708 Lexington Ave., New York.

Brentano's, Fifth Ave. and 27th St., New York. French, Italian, Spanish, German Books. Specialty in Latin American Books. Educational Publications previously issued by the W. R. Jenkins Co.

Dorbon-Aine (of Paris). All French Books, new or old. 19 E. 57th St., New York.

Jewish Books in English. Everything published. Bloch Publishing Co., 40 E. 14th St., New York.

William Helburn, Inc., 418 Madison Ave., N. Y. Importers and Publishers of Architectural and Art Industrial Books.

Laird & Lee, Inc., Chicago. Foreign-Language Dictionaries—Spanish, French, Italian, German, Swedish, Danish, Norwegian. World's largest line of dictionaries (English and foreign) published by one house.

Lemcke & Buechner, 30-32 East 20th St., New York. All foreign books and periodicals.

Scandinavian Books Exclusively. Albert Bonnier Publishing House. 561 Third Ave., New York.

C. E. Stechert & Co. (Alfred Hafner), 151-155 W. 25th St., New York. Foreign Books and Periodicals.

E. Steiger & Co., 40 Murray St., New York. Foreign Books and Periodicals of all kinds.

MAGAZINES—BACK NUMBERS

Back numbers of magazines can be had at Abrahams Book Store, 145 4th Ave., N. Y.

A. S. Clark, Peekskill, N. Y. Complete files and Back Numbers of over 1200 different magazines, English and American. Send me your wants. Prompt service.

F. W. Faxon Co., Back Bay, Boston, Mass. Complete files and back numbers of magazines.

The Morgan Book Store, 37 Corning St., Boston, Mass. Back numbers of all Magazines supplied. Submit your want lists.

Back vols. and nos. of magazines supplied. Philadelphia Magazine Depot, 326 N. 10th St., Philadelphia, Pa.

We buy and sell periodicals—numbers, volumes and sets. H. W. Wilson Co., 958-964 University Ave., New York.

KINDERGARTEN AND SCHOOL SUPPLIES

E. Steiger & Co., New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

SHORTHAND SPANISH AND FRENCH BOOKS

Isaac Pitman & Sons, 2 West 45th St., New York.

BOOKS WANTED

American Photographic Publishing Co., 221 Columbus Ave., Boston

Rietstap, Amorial Général.
Woodward & Burnet, Treatise on Heraldry.
Guillim, Heraldry.
Papworth, Ordinary of Arms.
Heraldry books before 1850.
The Gacique of Kiawah, W. G. Simms.
W. H. Andre, Suite 607 Kittredge Bldg., Denver, Colorado

Shuman Wonder World, state binding and condition.
History and Power of Mind, Ingalese.

Antique Book Store, 119 Summit St., Toledo, Ohio
Bancroft-Russell Railroads.
Dick Lee's Keep Cock or Dog Fighting.
Heaviside's Elec. Papers, Thompson's.

Associated Students' Store, University of California, Berkeley, Cal.

Ribot, Creative Imagination, English trans., Open Court.
Vacaresco (Carmen Sylva), The Bard of the Dimbovitza, now out of print.

L. S. Ayres & Co., Inc., Indianapolis, Ind.

Whole or part set of Gadshill Dickens, in good condition.

The Beacon Book Shop 64 West 40th St. New York
Kamal al Din Ismail, 100 Love Songs.
DeTocqueville, Democracy in America.
The Broken Pitcher, juvenile, pub. about 1875.

Benziger Brothers, 214 W. Monroe St., Chicago
Kenrick's Commentary on the Psalms.
Green, Old Irish World.

Blake, 219 Montgomery St., San Francisco, Cal.

Historical Atlas Map of Solano County, California.
Any History of Solano County, California.
Any work on Men and Events in Solano County.
Burton's Travelogues, 2 sets.
New International Encyclopedia, latest ed., Dodd, Mead.
Emerson, good sets.
De Maupassant, good sets.
Boswell's Johnson, good sets.
Complete works of Oscar Wilde, bound in half vellum.
World Book.
Set New International Encyclopedia.
Complete sets of Oscar Wilde.

The Book Corner, 251 Fifth Ave., New York

Pugin, Gothic Architecture in England, 3 vols. or last 2 vols.
Ditmars, Reptile Book.
Ditmars, Reptiler of the World.
Cock Fighting, quote all books and pamphlets.
Cook's First Two Voyages.
Gaetke, Birds of Heligoland.
Golden Bough, vols. 1 and 2.
Science and Health, first ed.

The Book House, 17 North State, Chicago

Tim Tubbytoes, Platt and Nourse.
Beautiful Necessity, Bragdon.
Secrets of the Old Masters, Abersheins.

Book Shop for Boys and Girls, 264 Boylston St., Boston

Jordan, Knight and Barbara, Appleton.
Rackham Picture Book.
Yonge Pillars of the House.
Upton, Vedgeman's Revenge, Longmans.
Crane, Flora's Feast.
Crane, Marriage of the Lily and the Rose.

Charles L. Bowman & Co., 225 Fifth Ave., New York

Rainbow & Lécky, J. Abbott.
Henry & Bessie, Mrs. Prentice.
Palace in the Garden, Mrs. Molesworth.
Barbizon Days, Smith.

Brandt & Kirkpatrick, 101 Park Ave., New York
The Sea Hawk, Rafael Sabatini.
Revolution, Jack London.

Brentano's, Fifth Ave. and 27th St., New York

Thomas Paine, 10 vol. edition.
Women that Napoleon Loved, Fleischman.
Gateless Barrier, Lucas Malet.
Hearn's Journey, 1796.
American Year Book, 1910.
Morgan's Chinese Porcelain.
Singer & Strang, Etching, etc.
Blackwood, Pan's Garden.
Talmadge, Earth Girdle.
Besant's London.
Perfumed Garden.
Fox's Book of Martyrs.
Sky Island, Baum.
The Hill of Dreams, Machen.
Psychology Made Practical, Sheppard.
Typee, illus. Sterling ed., Melville.
Omoo, Melville.
The Teeth of the Tiger.
The Hollow Needle, LeBlanc.
Lemeiria, Elliott.
Maxims and Reflections of Goethe, ed. Sanders.
Tales of Mean Streets.
Reign of Queen Isyl, Burgess & Irwin.
Psychic Force and Modern Spiritism, Crookes.
The White Book Which Appeared During the War.
Intro. to Study the Law of the Constitution, Dicey.
Two Years in the Capital of the Tycoon, Alcock.
The Slave, Hichens.
Bow Wow, Baynez.
Epicurean, Rauholfers.
Memoirs of Adeline Patti.
Cesare Franck, Indy.
The Return, De la Mare.
The Gateless Barrier.
The Carrissima, Waleb.
Money and Credit Instruments, Kemmerer.
Liquid Air, Oxygen, Nitrogen, Claude.
Christmas Carol Ancient and Modern, Sandys.
History of Power of Mind, Ingelse.
Big Game Hunting in the Rockies and on the Plains, Roosevelt.
Margaret, Judd.
The Theater of To-day, Moderwell.
Baedeker's U. S. A.
From the Greek to Darwin, Osborn.
Astronomy for Everybody, Newcomb.
History of Human Marriage, Westermarck.
Renegade Poets, Thompson.
Actors and Acting, Ayres.
Ayesha, Haggard.
Great Miss Driver, Hope.
In Lotus Land Japan, Ponting.
The Man Who Won, Reynolds.
Broken Off, Reynolds.
The Birth of a Nation.
Mrs. Brown at the Play, Rose.
Dropped Stitches in Tennessee History, Allison.
Pocket Flag Manual, pub. Waters.
Entire set of Walter Pater.
Imaginary Portraits, 2 copies, Pater.
Nancy MacIntyre, Badger.
Last Memory of Robert Louis Stevenson, Crowell.
A Black Color Book, Oxfordshire.
Chinese Pottery and Porcelain, Hobson.
Practical Treatise on the Manufacture of Perfumery, Deite.
Foreign Exchange Text Book, Brooks.
Far from Maddening Girls, Carryl.
Diesel or Slow Combustion Oil Engine, Wells.
Russian Church Liturgy, Hopgood.
Fortunate, Patterson.
Illustrious Dames of the Court of the Valois Kings, Brontaine.
A Little Book in C Major, Mencken.
Stories of London, Pratt.
Stories of China, Pratt.
Everyday Education or How to Do Business, Eaton.
Jose, Valdez.
Influence of Wealth in Imperial Rome, Davis.
The Story of the Pilgrim Fathers, Arber.
Text Book of Theosophy, Leadbeater.

Public Library, Brookline, Mass.

Meier-Graefe, Modern Art, translated by F. Simmonds and G. W. Chrystal, 2 vols.
Sully, Thomas, Hints to Young Painters.
Burrows Bros. Co., 633 Euclid Ave., Cleveland, O.
Theory of Pure Design, D. W. Rose.
Recording Angel, Cora Harris.

BOOKS WANTED—Continued

C. N. Caspar Co., 454 East Water, Milwaukee, Wis.
Huntley, Harmonics of Evolution.
Gathmann, American Soaps.
Whitefield, George, Anything by him.
Edwards, Jonathan, Anything by him.

C. T. Cearley, 1128 J. Street, Fresno, Cal.
Popal Vuh, trans. into French by Bourbourg.

Central Book Co., 93 Nassau St., New York
Maine's Village Communities.
Maine's Early History of Institutions.
Maine's Early Law and Customs.
Maine's Ancient Law.
Maine's International Law.

Chamberlain Bros., Pittsfield, Mass.
Quest of Golden Girl, Le Gallienne.

W. G. Chapmar, 118 No. La Salle St., Chicago
Gordon Craig, Randall Parrish.
Langford of the Three Bars, Kate and Virgil D. Boyles.

Arthur H. Clark Co., Caxton Bldg., Cleveland, O.
Rowfant Club Publications, any.
Hibbard, Effects of Great War upon Agriculture U. S. and Gt. Britain.
Ronaldshay, On Outskirts of Empire in Asia.
Dickinson, Farmer's Letters.
Kidd, Elocution.
Edwards, Campaign in New Mexico with Col. Doniphan.
Dellenbaugh, Romance of Colorado River.
Amer. Acad. of Political and Soc. Science, Annals, May, 1919.
Gospel in All Lands, N. Y., 1883, Aug. 30; 1884; 1894, Jan.; 1903, Feb. to end.

Columbia University Library, New York
Chetwood, Immigration Fallacies, Arena Pub. Co., 1896.
Holman, Precision of Measurements, Wiley, 1894.
Kidd, Science of Power, Putnam, 1918.
Henderson, Modern Methods of Charity, Macmillan, 1904.
Chesterton, Ball and the Cross, Lane.
Michels, Political Parties, tr. by Eden & Paul, Hearst's Int. Lib., 1915.
Newman, Vertebrate Zoology, Macmillan, 1919.
Upward, Paradise Found, Houghton.
Lee, Microtonist's Vade-Mecum, 7th ed., 1913.
Figgis, Studies in Political Thought from Gerson to Groius, 1414-1625, 2nd ed., 1916.

The Columbus Book Exchange, 10 East Chestnut St., Columbus, Ohio
Butler's Solar Biology.
Lord's Beacon Lights of History, 10 vol. ed.
Sandow's System.
Morse, S. F. B., The Foreign Conspiracy.
Middleton, South Sea Odyssey.

Cossitt Library, Memphis, Tennessee
Hastings Dictionary of the Bible, 5 vols.

Renwick W. Crothers, 122 East 19th St., New York [Cash.]

H. F. Osborn's From the Greeks to Darwin.

Davis' Bookstore, 36 Vesey St., New York
Moulton's Library of Criticism.
Warner's Library of World's Literature, 30 vols., latest edition, thin paper.
Hubbard's Little Journeys, 14 vols., Memorial ed.
Warner's Library, 30 vols., thin paper, latest issue.

Denholm & McKay Co., Worcester, Mass.
Japanese Legendary Art, pub. by Drexel-Biddle.

The Denver Dry Goods Co., Denver, Colo.
Planetary and Stellar World, O. M. Mitchell.

Detroit Public Library, Detroit, Mich.
Martin Dexter's Pilgrims of England and Holland.

Dixie Book Shop, 41 Liberty St., New York
Gilbert on Banking, vol. 1, 1911 edition revised by Sykes.
Brokerage Accounts, Todman.
The Stock Exchange from Within, Van Antwerp.

Dixie Book Shop—Continued

Bonds as Investment Securities from Annals, 1907.
Theory of Credit by MacLeod.
C. P. A. Problems and Solutions, Cox.
Dictionary of Political Economy, Palgrave, 3 vols.
Essentials of Business Law, Burdick.
Cost Accounting by Scovell.
London Economist for 1918.
Principles of Economics, Pierson.
Frenzied Finance, Lawson.
Journal of Accountancy for any month in 1919.
Stock Brokers and the Stock Exchange, Dos Passos.
Work of a Bond House, Chamberlain.
What I Do With My Money, Geo. Graham Rice.
Columbia Law Review, May, 1912.
Repudiation of State Debt, Scott.
The Standard of Value.
Funds and Their Value, Cleveland.
Lombard Street, Bagehot.
Foreign Exchange, Goschen.
Mineral Resources of the U. S., 1917 and 1918.
Elements of Differential Calculus, Woolhouse.
Investment Bonds, Lowenhaupt.

H. & W. B. Drew Co., Jacksonville, Fla.
Evolution of Man, Haeckel.

Duffield & Co., 211 East 19th St., New York

Ewing, Jan. o' the Windmill, Hurst.
Ewing, Very Ill-tempered Family, Little.
Ewing, Brownes, Hurst.
Ewing, Great Emergency, Little.
Ewing, Melchoir's Dream, Donohue.

E. P. Dutton & Co., 681 Fifth Ave., New York
Boswell's Life of Johnson, first ed., orig. boards, with supplement.

Broughton, Rhoda, Works as follows:
Mrs. Bligh.

Mrs. Smith of Longmaines.

Cometh Up as a Flower.

Dickens, Charles, Gt. Expectation, faultless copy wanted in original cloth.

Hobhouse, Democracy and Reaction.

Lane, Nancy Stair, Appleton, 1904.

Meville, Moby Dick, first ed., or early edition.

Mott, Laurence, Jules the Great Heart.

Mott, Laurence, White Darkness.

Mott, Laurence, To the Credit of the Sea.

Mott, Laurence, Sea and Sorrow.

Myers, Human Personality.

Peet, Trees and Shrubs of Central Park.

Smart Set, June, 1915.

Saltus, Francis S., The Witch of Endor, Buffalo, C. W. Moulton, 1891.

Smell, Army at Hoboken.

Thackeray, W. M., The Virginians, Parts.

Trollope, A., first edition, any.

Tarver's Tiberius.

Blauvelt, M. T., Development of Cabinet Government in England.

Cowper, Wm., Life of, Wright.

Davenport, Illuminated Manuscripts, Little Books on Art.

Dickens, David Copperfield, parts; Martin Chuzzlewit, parts, Nicholas Nickleby, parts.

Guizots, History of France.

Ellis, Hunters of the Ozark, Deerfoot Series.

Goodrich, S. G., Peter Parley, History of All Nations.

Goodchild, G., The Tigers Club.

Huntley, F., Harmonics of Evolution, The Great Psychological Crime.

Inglis, Rambles in the Footsteps of Don Quixote.

Hale, Matthew, Sermons.

Hoffman, Secrets of Conjuring and Magic.

Nash's Mansions of England and Wales.

Newton, Isaac, Life.

Quiller Couch, Adventures in Criticism by "Q," first edition.

Ripley, W. J., Races of Europe.

Roosevelt's Letters to His Children, first edition.

Ragged Dick Series, 6 vols.

"K., The Great Work.

True Life of General Grant.

Thackeray, History of Henry Esmond, first ed., 1852.

Teachers' College Contributions to Education as under: Abelson, P., The Scorn Liberal Arts; Bonser, F. G., Reasoning Ability of Children; Buckingham, B. R., Spelling Ability; Burnham, E., Two Types of Rural Schools; Conrsault, J. H., The Learning Process; Earhart, L. B., Systematic

BOOKS WANTED—Continued

E. P. Dutton & Co.—Continued

- Study; Lessing, G. E., Educ. of the Human Race;
 Stamper, A. W., Hist. of the Teachings of Elementary Geometry; Stone, C. W., Arithmetical Abilities; Trabue, M. R., Completion, Text Language Scales.
 Walker, Hugh, Literature of the Victorian Era, first edition.
 Westover, The Scuttlers.
 Boone, R. G., History of Education in Indians.
 Lang, O. H., Basedow, His Educational Work and Principles.
 Littlefield, G. E., Early Schools and School Books in New England.
 Jerome, Letters, The Christian Literature Co., New York.
 Russell, Wm., Manual of Mutual Instruction.

Christian Gerhardt, 25 West 42nd St., New York

- Fiske, Tobacco and Alcohol, 1869.
 Gordon, Madeleine, pub. by Harpers.
 Harris, Uncle Remus, 1881.
 Cable, Old Creole Days, 1879.
 Herman, Dance of Death.
 Hunter, Stiegel Glass.
 The South Carolina Jockey Club.
 Californiana, Anything relating to California, books, broadsides, views, etc.
 Wilde, The Sphinx, London, 1894.

Goodspeed's Book Shop, 5A Park St., Boston

- Abbott, Miles Standish, 1872.
 Abbott & Scott, Rare Insects of Georgia.
 Adams, C. F., Chapter on Erie, 1869.
 Anderson, Modern Horsemanship.
 Anti-Masonic Almanac, 1829, no. 1.
 Arber, Pilgrim Fathers or other books on Pilgrims.
 Averill, Mary, Japanese Flower Arrangement.
 Barnstable, Mass., 300th Anniv. of Church.
 Beardsley, Levi, Reminiscences, 1852.
 Bigelow, Timothy, Tour to Niagara Falls, 1876.
 Burnet, Peter, Pioneers of Calif.
 Bushell, Oriental Ceramic Art, 1897.
 Cat. Exhibition Early Amer. Engravings, Boston Museum of Fine Arts.
 Clark, W. P., Indian Sign Language, 1885.
 Coulson, Chaucer and His England, 2 vols., Putnam.
 Cunningham, Mrs. E. P., Owl's Nest, H. M. & Co.
 D. A. R. National Directory.
 Eaton, W. P., Barn doors and Byways.
 Edwards, Butterflies of North America, vols. 2, 3.
 Ellis, Alex. J., Early English Pronunciation, Early Eng. Text Soc., vol. 3.
 Grand Chapter, R. A. M., 1847-'49, '51-'54; '57, '59, '63-'67, '72.
 Grand Commandery, K. T., 1891.
 Grand Lodge, A. F. & A. M., 1787 to 1854 incl., 1883.
 Hamlet, Edwin Booth, acting version.
 Harlow & Hutchins, Sketches of State Officers, etc., Albany, 1868.
 Hayden, Geolog. Survey Territories Bulletin, pt. 3, vol. 2, Wash., June 1876.
 Holt, Care and Feeding of Children.
 Jusserand, English Wayfaring Life.
 Kentucky, Hist. of, Collins.
 Lexique de l'ancien langue francaise.
 Marshfield, Mass., Memorials, Thomas, 1854.
 Mass. Hist. Soc. Coll., 4th ser., vol. 1; Proceed., vol. 41.
 Matthews, Back to Hampton Roads.
 Matthews, Development of Drama, Scribner.
 Constitutional Hist. U. S. in Develop. Amer. Law, 1889, Putnam.
 Mich. Univ. of Polit. Science Assoc.
 Miller, R. J., Pictorial Log of Battle Fleet; Cruise Around World, Chicago, 1900.
 Mind Amongst the Spindles, Miscellany, Bost., 1845.
 Nelson, L. H., On Pacific with Battle Fleet.
 Newburyport, Old Houses of.
 New Salem, Mass., Sesqui Centennial, 1904.
 New Hampton, N. H., Reminisc. of, by Kelly.
 Phelps, E. J., Orations and Essays, ed. by McCullough, 1901.
 Roosevelt, American Ideals.
 Sage, D., The Rustigouche.
 Sobotta & McMurrich, Atlas Human Anatomy, vols. 1 and 3, Phila., Saunders.
 Stark, Caleb, Memoir of Gen. John Stark, Concord, 1877.

Goodspeed's Book Shop—Continued

- Stoddard W. O., Table Talk of Lincoln.
 Tallantyre, Bassett, Moffatt, Yard.
 Thoreau, Cape Cod, illus. by Watson, vol. 2 and set.
 Thousand Islands, St. Lawrence River Co., Putnam.
 Trenck, Baron, Life or Adventures of.
 Von Arnim, Pastor's Wife.
 Walker, Williston, Ten New England Leaders, 1901.
 Wasson, Green Shade; Capt. Simeon's Store.
 Genealogies:
 Fontaine, Docs. on Huguenot Emigration to Va., by Brock, Richmond, 1886.
 Gray, Joshua, and descend.
 Greene by LaMance.
 Hayward.
 Nelson.
 Standish, Myles.
 Pittman, Mrs., Americans of Gentle Birth.
 French, Descend. of Thomas, by H. B. French.
 Bliss Book.

Edwin S. Gorham, 11 West 45th St., New York
 Russian Church Liturgy, translated by Hapgood.

Grant's Book Shop, Inc., 127 Genesee St., Utica, N.Y.
 Bullock Irish Pastorals.
 Rollins, Money and Investments.

H. F., care Publishers' Weekly

Auction Prices of Books, 4 vols.
 American Book Prices Current, any year.

Harlem Book Co., 47 W. 125th St., New York
 Flatlands, A. Square.

Lathrop C. Harper, 437 Fifth Ave., New York
 Browning, C. H., Americans of Royal Descent, 1882 or 1891 edition, pub. by J. B. Lippincott.
 Lounsbury, Sketch of J. Fenimore Cooper, pub. by Houghton Mifflin, 1892.

Walter M. Hill, 22 East Washington St., Chicago
 De Maupassant, vol. 5.
 Complete set of Plato, Taylor translation.
 MacDougal's Body and Mind.
 Veblen's Theory of the Leisure Class.
 Byron's Progress of Invention in 19th Cen.
 Forbes' Notes on Ships of the Past.
 Delano's Narrative of Voyages and Travels.
 Jewell's Among Our Sailors.
 Wells' Our Merchant Marine.
 Hill's History of American Shipping.
 Congressional Report of Merchant Marine Commission, 3 vols., 1905.

Himebaugh & Browne, Inc., 471 5th Ave., New York
 Adventures of David Simple, Sarah Fielding.
 Mlle. Giraud, Aldolphus Beliot.
 Confessions of Rousseau, 5 vols., small size, bound in red cloth, Lippincott ed.
 A Guide to Music, Mason.
 Garden Without Walls, Dorson, clo. ed.
 Paphogenic's Micro-Organisms, Williams.
 Dean Swift, edited by Sir Walter Scott, Edinburgh edition.
 The Genius, Dreiser.
 Book of the Dogs, illus. with 28 color plates, Vera K. Shaw, pub. by Cassell.
 Book of Dogs, Earle, illustrated.
 The History and Power of Mind, Richard Ingalese.
 Ray and His Friends, in the Thumb Nail Classics.
 Where's Master? inexpensive edition.
 Ex. Pres. Eliot's Five Foot Shelf of Books.

Paul B. Hoeber, 67 East 59th St., New York
 Theory of Human Proportion in Art and Anatomy, Robert Fletcher, 1898.
 Treatment of Chronic Diseases, Overall.
 Medical Symbolism, Soginsky, several copies.
 Mechanical Factors of Digestion, Cannon.
 The Histo-pathology of the Diseases of the Skin, by Unna.
 Pathology of the Skin, MacLeod.

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Roosevelt, Letters to Children, first ed.
Wood, Gen. Leonard, Our Military History, first ed.
Mulach, Miss, Parson Garland's Daughter.
Morgan, Jas. A., Macaronic Poetry, 1872.
King, Clarence, Helmet of Mambrino.
Melville, Typee, etc., first eds.
Bayle, Peter, Dictionary, fol. Lond., 1734.
Cabell, Jas. B., Cream of the Jest, first ed.
Saltus, Edgar, A Maid of Athens.
Connolly, Nora, The Unbroken Tradition, first ed.

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Frank Leslie's Boys and Girls' Weeklies, 1875-80.

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Dictionary of Works of Painters, Frederick P.
Sequier, London, 1870.

The Picture Collection Manual, Jas. B. Hobbs, Lon-
don, T. & W. Boone, 1849.

Harvey's Weekly, vol. 1, nos. 15, 16, 17, 26 and 32.

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cine.

Balch, E. S., Antartica, Phila.? 1902.

Mason, Life and Works, Steward, N. Y., 1879.

John A. Lavender, 268 River St., Troy, N. Y.

Enc. Britannica.

Stoddard's Lectures.

Harvard's Classics.

Little, Brown & Co., 34 Beacon St., Boston

Social Influence of Christianity, D. J. Hill, pub. by
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Encyclopedia Britannica, thin paper, Cambridge ed.

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 Scenes from Every Land, vol. 1.
 Doubleday, R., A Year in a Yawl.
 Constitution of U. S., Cambridge, 1911.
 DeVinne, Treatise on Title Pages.
 DeGuerin, The Centaur, 1915.

Norman, Remington Co., Charles St., Baltimore, Md.

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 Brown, The Planter.
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 Westropp & Wake, Ancient Symbol Worship.

Bokum, The Stranger's Gift, Boston, 1836.
 Ranlett, The Architect, N. Y., 1849.

Chase, History of Dartmouth College, 1891, vol. 1.
 Bailey, Memoir of the Rt. Rev. Simon Wm. Gabriel

Brute, N. Y., 1861.
 Mackey, Encyclopedia of Freemasonry.

McFee, W., Letters from an Ocean Tramp, London, 1908.

Jarvis, Biographical Notice of Commodore Jesse Elliott, 1835.

Miller, Songs of the Sierras, 1871.
 Robinson, The Dead Sailor and Other Stories.

Jones, A Study of the Thlingets of Alaska.
 Child, Gazetteer and Directory of Niagara County, N. Y.

Wood, G., The Gates Wide Open.
 Trow's Reprint of the First New York City Directory.

Prime, The China Hunter's Club, by the Youngest Member.

Elliott, South-Western Methodism, Cincinnati, 1868.
 Grady, The New South, N. Y., 1890.

Johnston, R. M., Any novels by.
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Browne, Short Studies of Great Lawyers.
 Lamon, Recollections of Lincoln, 1895.

Authorized History for 50 Years, N. Y. Press Assn., 1903.

Lee, Grady, the Editor, the Orator, the Man.
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 Abraham Lincoln, His Book, N. Y., 1901.

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Eagle Almanac, 1919.

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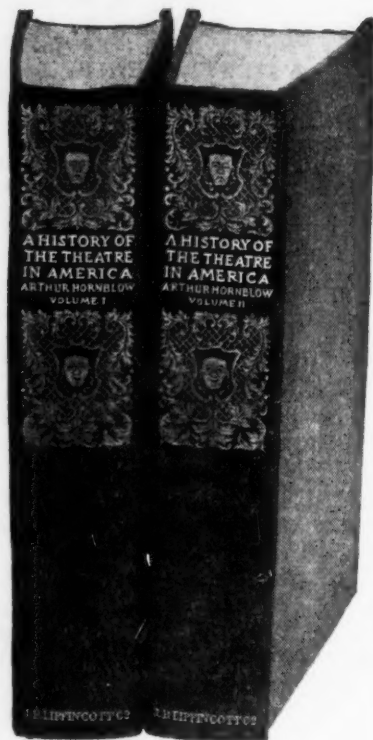
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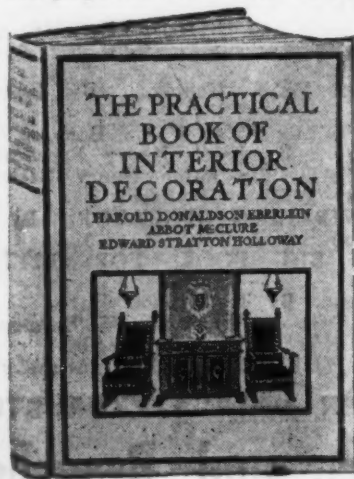


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